

- 32532—George A. Lennartson, Secretary, St. Croix Mfg. Co., Bayport, Minn.
- 32531—Fred Sherman Lammers, President, St. Croix Mfg. Co., Bayport, Minn.
- 32536—James David Rowland, Yard Manager, Anderson Yard, Bayport, Minn.
- 32533—Charles William Morton, Vice Pres., Consolidated Lumber Co., Stillwater, Minn.
- 32530—Fred Cummings Andersen, President, Anderson Lumber Co., Bayport, Minn.
- 32535—Harold Rothel, Sec'y-Treas., Andersen Lumber Co., Bayport, Minn.
- 32534—Emil Henry Nagel, Vice President, Central Lumber Co., Stillwater, Minn.

Concatenators No. 2280, New York City, N. Y. November 25, 1922.

Candidates.

- 32538—Edward G. Alpert, Pres., Edward Alpert Lbr. Co., Inc., Wythe Ave. and North 4th St., Brooklyn, N. Y.
- 32530—Frederick John Bruce, Sec'y and Sales Mgr., Homans & Huntington, Inc., 10 Broadway, New York City, N. Y.
- 32540—James Edgar Burke, Dry Kiln Mgr., F. Eckeroth & Son, Inc., 54 Meserole St., Brooklyn, N. Y.
- 32541—Gilbert A. Cameron, Salesman and Yard Supt., O. S. Richards, Corp., 200 Green St., Brooklyn, N. Y.
- 32542—Herbert B. Cole, Sec'y, New York Lumber Trade Ass'n, 17 W. 40th St., New York City, N. Y.
- 32543—George F. Doppel, Salesman, Brooklyn Moulding Co., 635 126th St., Richmond Hill, N. Y.
- 32544—Gerald Grant, Salesman, E. P. Burton Lbr. Co., Charleston, S. C.
- 32545—A. M. Halsey, Salesman, Hein-Nolan Lumber Co., 102 Bayard St., Brooklyn, N. Y.
- 32546—Kenyon Harris, Sec'y, American Woodshop Corp., 347 Madison Ave., New York City, N. Y.
- 32547—William J. Hein, Pres., Hein-Nolan Lbr. Co., 102 Bayard St., Brooklyn, N. Y.
- 32548—Charles William Hopkins, Owner, C. W. Hopkins Co., 222 Newell St., Brooklyn, N. Y.
- 32540—Fred Keyes, Bookkeeper, Chas. F. Keyes, Inc., Leonard and Bayard St., Brooklyn, N. Y.
- 32550—John Keyes, Vice Pres., Chas. F. Keyes, Inc., 412 Leonard St., Brooklyn, N. Y.
- 32551—Arthur F. Knauth, Sec'y-Treas., McDonald, May & Knauth, Inc., 234 Broadway, New York City, N. Y.
- 32552—Louis Miller, Pres., Midtown Lumber Co., 120 W. 17th St., New York City, N. Y.
- 32553—Hugh L. Moore, Gen. Mgr., Hein-Nolan Lumber Co., Inc., 102 Bayard St., Brooklyn, N. Y.
- 32554—Samuel J. Nelson, Salesman, Greater New York Lumber Co., 242 East 25th St., New York City, N. Y.
- 32555—Frank A. Niles, Vice Pres., Robert R. Sizer & Co., 15 Williams St., New York City, N. Y.
- 32556—Peter J. Nolan, Inspector, Hein-Nolan Lumber Co., 102 Bayard St., Brooklyn, N. Y.
- 32557—Charles O'Toole, Pres., W. B. Fletcher Co., 1105 Metropolitan Ave., Brooklyn, N. Y.
- 32558—Charles Edmund Page, Sales Mgr., Twin City Lumber Co., 110 West 34th St., Brooklyn, N. Y.
- 32550—Thos. M. Stanley, Pres., Stanley Lbr. Co., Inc., New York City, N. Y.
- 32560—Edward Meredith Thomas, Bookkeeper, William & Maxwell, 218 E. 20th St., New York City, N. Y.
- 32561—Michael Tortora, Yard Foreman, Hein-Nolan Lbr. Co., 102 Bayard St., Brooklyn, N. Y.
- 32562—Edward F. Wabb, Yard Mgr., Charles F. Keyes, Inc., 412 Leonard St., Brooklyn, N. Y.
- 32563—Jacob Benjamin Wolcott, Licensed Lbr. Inspector, 150 Java St., Brooklyn, N. Y.

- 18721—N. A. Bastian, 343 S. Dearborn St., Chicago, Ill.
- 7063—J. W. Bransford, Cairo, Ill.
- 30350—F. W. Corn, Gregertson Bros. Co., Cairo, Ill.
- 18551—D. L. Swetman, Cosinopolis, Wash.
- 22080—Wm. T. Moffatt, 614 N. Broadway, Aberdeen, Wash.
- 0170—C. H. Griffen, C. H. Griffen Lbr. Co., Artesia, Calif.
- 0315—Otis H. Barr, 1022 E. 4th St., Santa Ana, Calif.

- 13064—F. J. Garland, Chas. R. McCormick Lbr. Co., San Diego, Calif.
- 28010—G. F. Nolan, P. O. Box 83, San Diego, Calif.
- 23274—R. Cox, Box 630, Amarillo, Texas.
- 8511—N. S. Griggs, Box 1364, Amarillo, Texas.
- 17000—C. D. Whittitt, P. O. Box 555, Amarillo, Texas.

- 14044—H. S. Cox, Box 337, Erick, Okla.
- 5301—H. P. Wilson, Box 630, Amarillo, Texas.
- 24283—A. F. Arnold, Box 510, Amarillo, Texas.
- 23114—J. J. Strickland, Box 184, Brunson, Colo.
- 23903—H. S. Smith, Box 1784, Minneapolis, Minn.
- 1978—C. M. McCoy, 907 E. Franklin Ave., Minneapolis, Minn.

- 3650—Geo. P. Thompson, Emerald and University Ave., St. Paul, Minn.
- 6606—J. W. Phillips, 800 Lumber Exchange, Minneapolis, Minn.
- 8605—W. A. Dahlgren, 3845 Pillsbury Ave., Minneapolis, Minn.

- 8701—W. W. Vawter, 110 Lbr. Exchange Bldg., Minneapolis, Minn.
- 9036—L. C. McCoy, 847 Security Bldg., Minneapolis, Minn.

- 9010—H. S. Thompson, 833 McKnight Bldg., Minneapolis, Minn.
- 9070—A. C. Lauren, 3733 Pillsbury Ave., Minneapolis, Minn.

- 9084—M. R. Moulton, 2545 Pillsbury Ave., Minneapolis, Minn.
- 11865—J. M. Jung, Junge-Gray Lbr. Co., Minnesota Trans. Minn.

- 11886—H. B. Sutton, 501 Cleveland Ave., St. Paul, Minn.
- 11880—C. E. Thompson, 1023 University Ave., St. Paul, Minn.

- 11890—J. L. Thompson, 743 Lumber Exchange, Minneapolis, Minn.
- 13907—C. D. Bailey, 730 E. Hennepin Ave., Minneapolis, Minn.

- 20720—J. Gillic, 125 W. 48th St., Minneapolis, Minn.
- 22378—J. L. Dworsky, 515 N. Cleveland Ave., St. Paul, Minn.

- 23702—A. J. Eiert, 3617 16th Ave., South, Minneapolis, Minn.
- 27305—A. M. Newcombe, 422 Metropolitan Bank Bldg., St. Paul, Minn.

- 22365—G. H. May, 233 Broadway, New York City.
- 26216—W. H. Macfarlane, 33 Stevens St., Astoria, O. S. C.

- 29309—James G. Garrity, 72 Greenwich St., New York City.
- Geo. Evans.
- M. L. Marsh.

The Use of Facts In Business

"Facts are sometimes disconcerting, but never so damaging as the gossip which circulates when facts are not available."

This was a feature of the plea made for "doing business in daylight" by R. S. Kellogg, Secretary of the News Print Bureau, an international association of manufacturers of news print paper, before a class in modern science and business in the summer school of Columbia University.

"We want truth in news, truth in advertising, but most of all American business demands truth—facts—statistics—as a guide to economic business dealings. Only upon a basis of facts is it possible for the public to be served in the manner it demands. Business done in daylight is permanently more successful than business done in darkness. In the long run the public pays the bills for all economic losses."

"It is one of the chief functions of trade associations to compile and distribute statistics—facts—which are indispensable to the sound conduct of business. 'Big business' has its own way of getting this information. Only through trade associations can smaller operators be properly informed as to conditions. Every business man has the right to know all the essential facts in connection with the production and distribution of his product, but he has no moral or legal right through agreement with his competitor to endeavor to bring about an artificial condition beneficial to himself and hurtful to the public."

HOO-HOO HOMES

- Akron, Ohio.....Portage Hotel
- Alexandria, La.....Bentley Hotel
- Atlanta, Ga.....Ansley Hotel
- Bend, Ore.....Pilot Butte Inn
- Beaumont, Texas.....Beaumont Hotel
- Birmingham, Ala.....Tutwiler Hotel
- Boise, Idaho.....Owyhee Hotel
- Boulder, Colo.....Boulder Hotel
- Butte, Mont.....Boulder Hotel
- Cairo, Ill.....Thornton Hotel
- Canon City, Colo.....Holiday Hotel
- Centralia, Wash.....Stratmore Hotel
- Chicago, Ill.....Centralia Hotel
- Cincinnati, Ohio.....La Salle Hotel
- Colorado Springs, Colo.....Gibson Hotel
- Columbia, S. C.....Alamo Hotel
- Columbus, Ohio.....Jefferson Hotel
- Columbus, Ohio.....Deshler Hotel
- Corinth, Miss.....Waldron Hotel
- Denver, Colo.....Brown Palace
- Detroit, Mich.....Statler Hotel
- Fort Collins, Colo.....Northern Hotel
- Fort Morgan, Colo.....Curry Hotel
- Fresno, Calif.....Fresno Hotel
- Glenwood Springs, Colo.....Denver Hotel
- Grand Rapids, Mich.....Pantlind Hotel
- Grand Junction, Colo.....La Court Hotel
- Greeley, Colo.....Camfield Hotel
- Elkins, W. Va.....City Hotel
- Jacksonville, Fla.....Mason Hotel
- Kansas City, Mo.....Muehlebach Hotel
- Lake Charles, La.....Majestic Hotel
- Longmont, Colo.....Lincoln Hotel
- Loveland, Colo.....Hayward Hotel
- Los Angeles, Calif.....Dempsey Hotel
- Macon, Ga.....Chisen Hotel
- Memphis, Tenn.....Wisconsin Hotel
- Minneapolis, Wis.....Battle Hotel
- Mobile, Ala.....The Exchange Hotel
- Montgomery, Ala.....Greenwald Hotel
- New Orleans, La.....McAlpin Hotel
- New York, N. Y.....Portland Hotel
- Portland, Ore.....Vail Hotel
- Pueblo, Colo.....Vail Hotel
- Phoenix, Ariz.....Adams Hotel
- St. Louis, Mo.....Statler Hotel
- Salt Lake City, Utah.....Utah Hotel
- San Diego, Calif.....San Diego Hotel
- San Francisco, Calif.....Ramona Hotel
- Seattle, Wash.....Washington Hotel
- Springfield, Ohio.....Baneroff Hotel
- Sterling, Colo.....Cole Hotel
- Tampa, Fla.....Hillsboro Hotel
- Toledo, Ohio.....Secor Hotel
- Trinidad, Colo.....Columbia Hotel
- Tuscaloosa, Ala.....McLester Hotel

**Hoo-Hoo Reinstated
October 24 to November 30**

- | No. | Name | Address | City |
|-------|----------------|---|------|
| 20032 | Fred Culp | Mound City, Ill. | |
| 20035 | C. E. Richey | Mound City, Ill. | |
| 20061 | Wm. P. Ryan | 310-4th St., Cairo, Ill. | |
| 20105 | B. L. Hendrix | Mound City, Ill. | |
| 20481 | Wm. A. Berry | Mound City, Ill. | |
| 20445 | Wm. Berggren | Mound City, Ill. | |
| 0203 | L. L. Harrison | Cairo, Ill. | |
| 18740 | J. M. Coleman | Illinois Lumber Yard, Cairo, Ill. | |
| 5012 | T. M. Hawley | Cairo, Ill. | |
| 1374 | J. T. McGrath | Polo, Ill. | |
| 20641 | W. Perkins | Stans-Nichols Canning Co., Mound City, Ill. | |
| 20060 | J. H. Harpole | 418-10th St., Cairo, Ill. | |
| 30305 | V. A. Miller | Hendrix Mill & Lbr. Co., Mound City, Ill. | |
| 20402 | J. W. Starks | Gregertson Brothers, Cairo, Ill. | |

**FRIENDSHIP
CONFIDENCE
EDUCATION**



**HEALTH
HAPPINESS
LONG LIFE**

THE BULLETIN

Concatenated Order of Hoo-Hoo

Vol. XXXV

ST. LOUIS, MO., MARCH, 1923

No. 256

FORESTRY DECLARATION

"The Concatenated Order of Hoo-Hoo by this Declaration makes known its desire to help in the formation and enlightenment of public sentiment in the United States of America, through such sound and practical principles of a National Forestry Policy as will contribute to the permanence of the lumber industry as one of the foundations of the nation's welfare and prosperity, thus insuring protection of all our standing timber and a re-tiltering of available waste lands that a permanent supply of timber may be vouchsafed society."—Adopted by the Supreme Nine and members of the House of Ancients, February 13, 1923.

A PLAIN STATEMENT OF FACTS

THE Concatenated Order of Hoo-Hoo takes this opportunity of presenting to its members and others who may be interested the above declaration concerning conservation and reforestation. It represents the united opinion of the members of the House of Ancients and the Supreme Nine. It was drawn in its present form only after a long and painstaking consideration of all the complex problems involved in the whole broad question.

In order to make the position of Hoo-Hoo clear in connection with the above declaration and all other actions whose purposes are defined in the principles it is promoting, Friendship, Confidence and Education—we believe a plain statement of facts necessary. We seek to aid and serve all interests that has at heart the protection of our natural resources that a permanent supply of timber may be vouchsafed society.

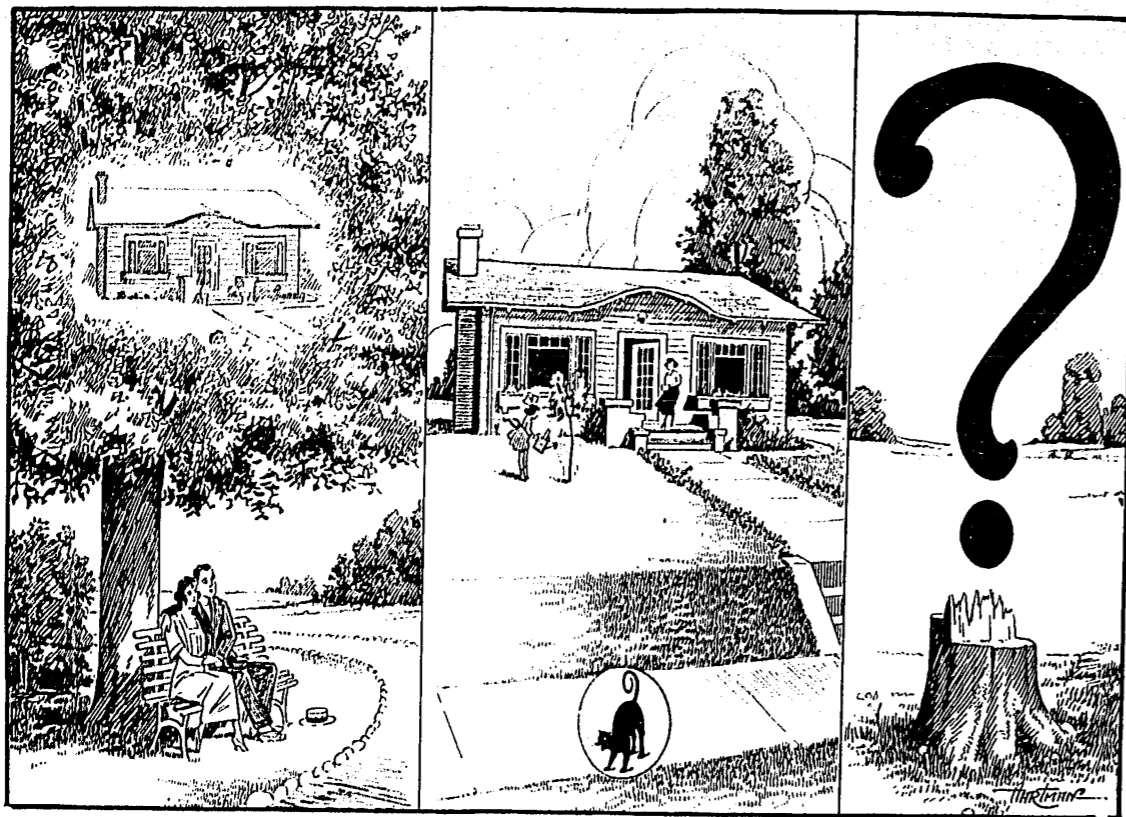


Our Order takes this opportunity also of serving notice that it does not contemplate and will not take any concerted action to have adopted in this nation a practical program of conservation and reforestation. Many programs for conservation and reforestation have been devised; still others are in the making. Apparently none of these have yet reached the stage of perfection, therefore, Hoo-Hoo makes no selection but will aid and serve in such movements and programs as will benefit society as well as the members of this Order. We hope that through such actions as we may take that we may gain sentiment for the tree and its products and cause America of tomorrow to realize the importance of the tree and its products to humanity.

Hoo-Hoo prides itself upon its remarkable progress in the past several years. Its growth has been phenomenal but we know it will be even greater with each succeeding twelve months as the high ideals of this Order in which we have at heart the interest of society will gain for us recognition and prestige not only in our industry but among the American people.

This Order by the above declaration stands ready and willing to cooperate to the fullest extent with any organization, any group of men of any industry that is unselfishly seeking to protect our forest, that wants to see more and better homes in this nation and, therefore, to serve society with the altruistic spirit upon which our Code of Ethics is founded. Upon such a basis was this declaration adopted.

We extend the hand of fellowship to the industry at large that wants to cooperate with us in this unselfish devotion to the best interest of public.



The Vision

The Reality

and—

These three pictures tell a story that strikes home to every man, woman and child on the face of the earth.

The first is but a vision, the dream of youth—the look into the future. There is a hope of a home that some day will be their own. Here love is the first consideration; HOME, the second.

And then, as time passes, the vision becomes a reality. Hopes are fulfilled. Nature's resources for housing man and

his mate have been called upon and have responded. The HOME that is to give shelter and warmth and comfort on through the passing years has actually taken shape.

So we come to the third part of the picture.

What is the answer?

Somehow, some way, this question mark must be removed. What are you, as the Nation's Home Builders, going to do about it?

The Snark Says

"The J. M. Bernardin Concert" which was held on January 25 upon which so many comments were made by prominent members in attendance upon the impressiveness of the ceremonies, has demonstrated to me the importance of rehearsals which resulted in the Kansas City team receiving these most favorable comments.

I want to recommend to all Vicegerents that before a Concatenation is held that the team be selected, that they be provided with rituals in advance to study their parts, and have at least one rehearsal before the night of the Concatenation.

Fraternally yours,
W. S. DICKASON,
Snark of the Universe No. 2300.

The man who never stops to thoroughly balance his affairs and face mercilessly the facts he finds has no place in business and won't keep it long. His optimism is like that of the young man who was served with the ripe egg and after consuming half of it proceeded to take the rest because "the other half must be better."

ISN'T IT NICE TO HAVE A WIFE, JUST ONE?

(Ancient German Folk Song)

When the Lord had finished air and light
So that all earth be fair and bright
A lovely field he did prepare
For Adam's home and dwelling there.

One day, while Adam was asleep,
A rib the Lord did from him strip;
And three days thinking he did take,
Before deciding Eve to make.

When Adam from his sleep awoke
Eve smiled at him a pleasant look,
And Adam thought, within his mind:
"Is not my Master good and kind?"

And when the Lord asked of the boy,
If she to him was a great joy,
"O, yes! take every rib" he said,
"Give me a wife for each instead!"

But then the Lord stepped to him near
And whispered softly to his ear:
"You wait until a year has flown,
Perhaps you'll say, you want but one."

And when this year passed to the yore
The Lord asked him: "You want any more?"

"O, Lord," he begged with mournful look
"Please, do replace the rib you took!"

—Chris. Busse, 13100.

Beg Your Pardon

In our haste to get material to the printer for the October issue of The Bulletin a wrong list of candidates was published as having been taken into the Cloister. We correct the error, entirely unintentional, in this issue.

The following candidates were initiated into the Osirian Cloister at Detroit on September 7:

- 2231—E. G. Griggs, St. Paul & Tacoma Lbr. Co., Tacoma, Wash.
- 1110—Frank A. Weaver, 1256 Melbourne Rd., Cleveland, Ohio.
- 5324—O. H. Bachtel, 1418 Cleveland Ave., N. W., Canton, Ohio.
- 2300—W. E. Dickason, Dickason-Goodman Lbr. Co., Kansas City, Mo.
- 20037—R. S. Whiting, 444 Henry Bldg., Seattle, Wash.
- 2100—W. E. McClung, Newton Lbr. & Mfg. Co., Colorado Springs, Colo.
- 20037—Geo. W. Whitbread, Nostrand Lbr. Co., Brooklyn, N. Y.
- 5009—Frederick W. Naylor, Shepard-Morse Lbr. Co., New York City.

THE SUPREME JABBERWOCK

Says to all Old Cats: "Get Yourself a Hoo-Hoo Cap and Wear It." Very good, Mr. Harman, sir! The Secretary-Treasurer will put one on your head for 50 cents.

Be a Booster.



THE HOO-HOO BULLETIN

Official Medium of the Concatenated Order of Hoo-Hoo. Published Bi-Monthly at Mount Morris, Illinois. Entered as second-class matter July 29, 1921, at the post office at Mount Morris, Illinois, under the Act of March 3, 1879.

H. R. ISHERWOOD (29516), Editor
P. A. SIMPKIN, Associate Editor
1174 Arcade Building, St. Louis, Mo.



THIRTY-SECOND ANNUAL.

Preparations are already under way for the thirty-second annual meeting of the Order to be held at New Orleans.

The dates for the annual meeting are September 8, 9, 10, according to custom which has always prevailed in the Order. The opening day, the 8th, falls on Saturday which is registration day and is given over to the Osirian Cloister initiation and banquet. The 9th, which is the opening day for the regular annual meeting of the Order, falls on Sunday.

Plans are being made for open air services on this day in one of the beautiful parks of New Orleans, bringing the members of this Order and of the lumber industry together that they may enjoy the services in the open.

The regular business session will open on the morning of the 10th, closing on the evening of the 11th. It is possible with the program that is being prepared and the many problems to be discussed the meeting will be held over to the 12th.

The members of New Orleans and of the state have already held a meeting and are beginning to lay their plans for the appointment of committees to make this one of the most interesting, entertaining and impressive annual meetings ever held in the history of the Order. Plans are already being made by the various Hoo-Hoo Clubs throughout the country to attend in a body or to send a delegation to this annual.

This meeting also will be honored with attendance of members of note from other lands. In order to start the publicity for this meeting in advance of prior meetings and to complete our program at an early date, the Secretary-Treasurer will attend a meeting in New Orleans, the latter part of April, of the committees so that all arrangements may be completed and the campaign started to make this one of the greatest Annuals in the history of the Order. Let us have your suggestions.

Not Superstitious

Vicegerent Snark J. C. Anderson doesn't believe in superstitions, or does he?

Mr. Anderson has just made known that there will be a concatenation in St. Louis on Friday, April 13.

"Nobody else," says he, "will pick this date for anything, so it looks like Hoo-Hoo ought to have a clear field and we'll have a big class, too."

"Your Servant"

Will appreciate any suggestions for the good and welfare of the Order.

Likewise, your criticisms will be as welcome as your suggestions. Some of the best ideas originated have resulted from criticisms. Keep in mind that if you have any criticisms to make, instead of telling it to your Brother or the other fellow, report them direct to your Secretary-Treasurer. He is merely your servant, endeavoring to serve you and the members of the Order in a manner that will not only be fair to you but to the Order and its welfare.

The duties of the Secretary-Treasurer have increased by leaps and bounds. The demands being made upon him by 130 or more men who are officers of some sort in this Order throughout the land to aid and assist them with their plans for meetings and concatenations, it must be remembered, requires patience, together with a lot of hard thinking, as the problems he is confronted with differ according to the section from which they come.

So remember when you are writing your Secretary-Treasurer, he not only endeavors to comply with your request, but many similar ones from other sections and that he is endeavoring to serve to the best of his ability and to the extent of our facilities.

Above All—Tell Us
Before Others

HARMAN HAS AN IDEA

that every old cat ought to be proud of his HOO-HOO BUTTON.

If you haven't one, send along \$1.50 to the Secretary-Treasurer and add twenty-five cents more if you want your name engraved on it.

NOW GET ONE! Let the world know you are a member of this Order and America's second greatest industry—LUMBER.

Brother C. B. Harman, Supreme Jabberwock, sends along a notice to the effect that he is now located at 451-454 Candler Annex, Atlanta, Ga. He wants the world to drop in and pay him a visit. It costs nothing.

A Movement of Great Interest to Lumberdom

A meeting of the joint Building and Loan Committees of the American Lumber Congress, the National Association of Real Estate Boards and the United States League of Local Building and Loan Association was held at Kansas City, Missouri, on December 20, 1922.

Following the general discussion a permanent organization of the joint committees was perfected of the following roster of officers: Chairman, W. S. Dickason; Vice Chairman, Wm. E. Lyons; Secretary, Thos. J. Fitzmorris; Assistant Secretary, Frank A. Chase.

It was voted unanimously to centralize the work of the joint committee in the development of the American Savings, Building and Loan Institute of Kansas City as an indispensable medium of education, publicity and sound promotion of the entire building and loan movement. Some important facts were brought out in discussion, emphasizing the need for such work as a logical extension of the special effort put forth in the Southwest during the past two years by the Southwestern Lumbermen's Association.

The dreams and efforts put forth by our dear Brother Jim Moorehead, deceased, who is the father of the movement and who has done more in bringing about this wonderful movement in behalf of lumberdom and society than any other one man in America, were realized at this meeting. It is fortunate in this great work of Mr. Moorehead's that he had great foresight in the selection of Brother Frank A. Chase, whose efforts have been likewise rewarded for the splendid services he has rendered in addressing gatherings of lumbermen and other civic organizations and in addressing Building and Loan Associations. There is no question that there is not another man in America with greater knowledge of the idea and better able to present them than Brother Chase. This new organization and the work of Mr. Chase should have the unanimous support of our members and lumbermen at large. Lend a hand. You will benefit lumberdom and society as well.

Optimism is a feeling of sunny confidence based on facts and conditions well weighed and analyzed plus a faith in one's ability to put it over by hard work.

HOO-HOO A LIVING FORCE.

Keep in your mind this year that Hoo-Hoo will realize the greatest advance in every way in all its history.

There are still many who are unenlightened, who still look with some amusement when they hear of Hoo-Hoo. They are five years back on information and thinking. Don't worry about them—they will catch up.

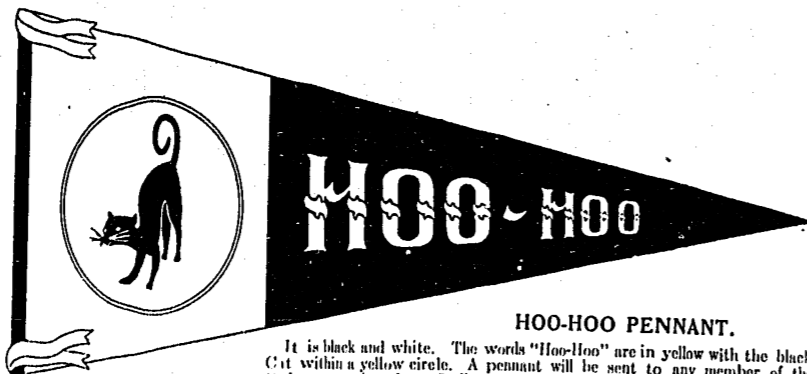
When you get a chance to enlighten one of them do it. Make him understand that not

only is Hoo-Hoo the vital brotherhood of the lumber world, jolly and confidence creating, but that it is back of sound methods, scientific merchandising, effective organization, sane and just business levels, service, wise publicity, progressive and conservative policies in forest, mill, yard and shop, seeking to serve the world through lumber.

To talk about European conditions as if Europe could do anything for itself without industry is foolish and cruel. If we will turn our thoughts to the time eighteen months ago when we had a million and a half idle men and had with it all the food and money hearts could ask for we shall perhaps be able to imagine the condition of Europe with half she needs, with twenty-five to forty per cent of her labor idle and financially bankrupt. It is a time for thought and for pity, not for jests and smart sayings.

It is a little late in the day to secure a land where easily may be kept alive the old American ideals. You see, from about 1890 to 1920 the average American thought that the fathers of 100 years ago were a pretty foggy old lot. Now we wake up to realize that they were right that old-fashioned homes, business laws of simple integrity and a faithful keeping of the laws of the Republic and of God can alone lend foundations to a representative government of freemen such as the United States. It will be admirable if God just stirs our hearts this year into remembering these things.

Every wise man will keep in mind the fact that you can't build fences against ideas. Some Americans who love America very much act as if they would try to limit thinking. It not only cannot be done, but the more repression of honest thought any land has, the more radical will be the resultant thinking. This happy land of privilege has nothing to fear in the testing of ideas. If thought has anything to offer, this is a truly progressive democracy and will hail any real advance. The happiest land God ever gave to any people is here. There are forward steps yet to be taken, but let us be calm and sure for backward steps are harmful.



"What a Difference It Makes"

Of course you have experienced a thrill in opening a letter from a Brother or a member of our fraternity and he has addressed you as: "Dear Brother," "Dear Bill," "Dear Jones." Maybe you haven't gotten a thrill but at least a letter that opens with any one of these expressions at once reaches into your heart. You know that there is friendliness; you know that it represents in itself confidence. On the other hand when you have received letters from members of a fraternity opening with that old cold-blooded greeting "Dear Sir" it lacks that sense of friendship, of warmth and to a certain degree it shows a lack of confidence. **THINK IT OVER.** If there is any one phrase that ought to be eliminated from the English language in our letters to one another it is the term "Dear Sir."

BUILD UP INSTITUTIONS IN THE TRADES.

One of the great movements of our time is this practice of getting dictators at the heads of various lines of business. The cartoonists have had their fun out of Will Hays, as overlord of the movies, Judge Landis, boss of baseball, Augustus Thomas, emperor of the stage, and so on, but the thing itself is real.

Any business with more than two people in it has to be organized. Those who furnish the money and know the game will run the show. But no line of business worth while is ever dominated permanently by one firm. In the long run, even the strongest competitor is vitally affected by trade customs, trade practices and abuses, to the setting up of which even the weakest has contributed.

The public is keenly interested in the standards of practice of these various trades. Many business habits become imbedded in law. That is how we got the pound, the foot, the gallon, the bushel. It is a gain to the community if a trade goes vigorously ahead on a high plane of

activity and service. Backward, hard-boiled, semi-honest lines of business are a liability to all of us.

This is where this new form of organization comes in. Properly governed, the men of the trade, on the job, can do in half an hour, by telephone or word of mouth, what a government agency down at Washington cannot do by months of hearings and years of administrative effort. The business man is in the game, the bureaucrat is not. Business is now, a lawsuit is always then. The public wants service to-day and to-morrow, not judgments, however perfect, on what happened last year.

Most business men want to keep up with the march. These same men will resent and try to balk orders from outsiders. They will follow their own leaders freely, but will grudge the use of force.

Collier's favors putting institutions into the trades, not putting the trades into institutions. Of course there will be eddies and backwaters. Schemers will scheme, fine reasons will be put forward, for base things. Leading men will be asked to make fronts of respectability for bad trade practices. But the cure for self-government, as Macaulay said, is more self-government. Also, every trade has to face the competition of all other trades for the consumer's dollar. Give each line of business a real leader, give him power to set the important trade policies, and in time progress and betterment will do their needed work.

Speaking of Bouquets

We are indebted to The California Lumber Merchant for reprinting from The Gulf Coast Lumberman the following words which speak—nay, shout, for themselves. It would be a great thing if Hoo-Hoo organizations in every state would take the cue and make California feel ashamed of itself. Listen to this:

"On the Pacific Coast Hoo-Hoo has finally come into its own; has fulfilled the vision of its strongest adherents. Take California for instance. In that state Hoo-Hoo enjoys the most

R. G. K. Jr., No. ?



Here you see Richard G., Jr., son of Richard G. Kimbell (30597), 3314 Mt. Pleasant St., N. W., Washington, D. C. As you can see, the young Mr. Kimbell is wearing a Hoo-Hoo cap, proving that his daddy is starting him out in the right way. We shall expect to give him a number in the Order in 20 years and four and a half months, as R. G., Jr., now is seven and one-half months old.

The reason why most persons do not succeed is because they want to get something and give nothing.

Neither the defective nor the normal young man ought to be coddled. Self-reliance is one of the most precious virtues—and about the rarest among modern youth. Self-pity is almost the worst vice.

The physical invalid can not be excused for having an invalid mind.

Real success consists in having a rich mind and a rich soul.—[Charles Le Cook.

PACK YOUR TROUBLES.

Pack your troubles in the smallest bag you have and find a cheerful companion to talk off your shadows, misgivings and forebodings.

Take off of the wheels of your life-car the tire that has a nail in it or that needs to be replaced with a good whole cord.

Put on your spectacles even to eat strawberries and cherries, as one man said he did because they looked bigger through his eyeglasses.

Repining and grumbling reduce our happiness and usefulness.

Buy a whistle!—[John Wanamaker.

Second Round.

"Waiter, I came in yesterday for a steak."

"Yes, sir. Will you have the same today?"

"Why, I might as well if no one else is using it."

The Admirable Past

Sometimes, when things are moving well under our hands, we are apt to just forget all but our own part in the movement of things. That fine old saying "All that was, I am," is very true.

In every realm of life men are inheritors of yesterday and its life, its fine or ignoble things, and always the inheritance is mixed.

So is it with us in Hoo-Hoo. No matter how good were its beginnings, no matter how marred by human error, this is undeniable: Quick brains and warm hearts made it vital and it has possessed from the beginning deep and broad values.

To its founder and creator, to the men who in increasing numbers shared the tasks of its upbuilding, a debt of gratitude too great for payment is due.

The old Hoo-Hoo had a power to create wonderful friendships, and deep personal loyalties. Some of its affections and ties were worthy of Homeric song. Its warm fellowship and brotherhood are as fixed in the legend of lumber as Paul Bunyan. It made friends, it bred confidence, it lightened the road of the heart for multitudes.

The great men from Charlie McCarer down to Dickason did a great and worthy service. With no reward save the joy of doing, they built well and we would build for them a monument in our hearts.

True, not serious enough sometimes, losing the vision once and again, as all we humans do, it did not always measure up to its best. But have you?

But how vast a store of brotherhood and understanding the old Hoo-Hoo had is best revealed in the meetings where old-timers greet each other with dim eyes, and laughter that bubbles up from the heart. Yes, Hoo-Hoo and its leaders have done a great service.

SPRING'S GLORIOUS MESSAGE.

What a beautiful picture is that of the spring! How mysteriously the earth "bringeth forth her bud"! How spontaneously it "causeth the things that are sown in it to spring"! So in the higher world of spiritual things God brings forth the fruits of righteousness and praise. The idea is that spiritual fruit must be spontaneous and not mechanical. You cannot make a garden by tying artificial flowers and wax fruit on dead branches.

It must spring from hidden sources. The message of spring is ever the same: life, spontaneous life, exuberant life, overflowing life. Let our hearts respond to that message and in answer to their cry the Master will make real to us his promise, "I am come that they might have life, and that they might have it more abundantly."—[A. B. Simpson.

"TALK—WRITE—PHONE—WIRE—NEW ORLEANS—SEPTEMBER 8-9-10-11-12"

"SEND ON YOUR SUGGESTIONS FOR THIRTY-SECOND ANNUAL PROGRAM"



CONCATENATION NEWS AND OTHERWISE



Well, Sir, Now, Listen—

(NOTE: This is a report of a Los Angeles affair which was received too late for insertion in the December Bulletin.)

I have a toothpick, sir, for I'm about to toll you of the finest gathering of lumberjacks yet seen. By golly, sir, Monday, October 23, Great Hoo-Hoo sent his wail over the whole of Southern California and many a skinner from near and far came to Los Angeles in answer to his call. Even Brother Larrick came clean from Santa Ana, which is really a physical impossibility. Yes, indeed, sir, there were clean collars and clean necks and nearly every one present had their nails fairly presentable.

Our new Vicegerent Snark, Curtis Williams, Semper Paratus, was in charge of affairs with both feet, and, when Brother Curtis Williams is there with both feet, he is nearly there. And, had you been present, sir, you would have seen the extraordinary large pair of shoes given him, demonstrating what he has to fill. But, by jinnies, sir, he'll do it! I feel sure, though, that it must have been some practical joker who wished on him this tremendous pair of brogans, as they were much too large for ordinary sized feet. Why, sir, this pair would have fit Brother Herin Rosenborg!

Well, by golly, sir, the fun started with twelve bits worth of chuck placed before each skinner and there was very little talking for some time. Just listening-in on many mouths making sweetest music inhaling soup and such. Everything tasty. Everything quantified, too. Honest, sir, I wish you could have been there.

You remember at the last feed given by the Great Black Prince at Arch Beach Tavern the coffee came in childish cups—after everything else was served—just as though it had nearly been forgotten. Well, sir, they did that very thing at this dinner, too, and they tell me that it is the swell idea. Called a "dermatiss," and, so far as I am concerned, you may divide that word to suit your own fancy. And the steak! I assure you, sir, I sat next to Brother Wickersham, and I never heard a better steak. Plenty of side dishes, too. Soup in cups with rice at the bottom and two handles on each cup which was a mystery to me until Brother Berne Barker advised the extra handle is for left-handed people. Then a dish of four or five vegetables chopped into small bits and covered with a fluid resembling hairoil, but tasting much better, and I am, sir, a judge of that since the passing of the Eighteenth Amendment. Orange sherbet and cigars and cookies. Dry your eyes, sir, I'll say no more!

COMING —CONCATS—

March 10—Fresno, Calif.
March 17—Sacramento, Calif.
March 17—Santa Barbara, Calif.
March 31—New York.
April 7—Beaumont, Texas.
April 10—Dallas, Texas.
April 13—St. Louis, Mo.
April 16—Hope, Ark.
April 28—Lake Charles, La.
Lufkin, Texas.
Houston, Texas.
Waco, Texas.
San Antonio, Texas.
Minneapolis, Minn.
New Orleans, La.
San Francisco, Calif.
Hartford, Conn.
Norfolk, Va.
Chicago, Ill.
Cairo, Ill.

All cities dates omitted, concatenations will be held in April—dates to be announced.

After the skimmers had their nasty little cigarettes going, Smiling Curtis Williams 'olivered his maiden speech, full of flowing hands and throat-clearing, and a very clever competent compound of words. Then he appointed his Nine for the coming year. The selection is wonderful, sir! He named that wonderful tenor singer (or has it a baritone?) P. Beautiful Hart, as Junior Hoo-Hoo, probably a warning to incoming kittens. He also placed other responsible brothers in the "Nine," according to age. Something like a quorum of the seventy, you see, sir. Age before beauty, as it were. At least, I didn't get an appointment.

And next, Brother Fred Golding spoke against Amendment Five. Fred has a vast vocabulary, several now swear words and is truly, sir, a literary gem. Naturally, sir, for he is one of the six best sellers in Los Angeles. Brother Hot Air Browning also spoke in offense of this amendment. Brother Bookstaver told us how he is working to defeat this measure, which says we can no longer sleep under Rite Grade Extra Star A Star Red Cedar Shingles (Faultless Brand). Poor boy! He has worried over this until his hair has become thin.

And, believe me, sir, I am keeping the best of this story until the last. Just at nine o'clock, Great Black Cat prowling time, the salon was darkened and a mysterious something (covered with

a pillow case, I think) was brought in, accompanied by nine pall-bearers. 'Way, 'way off could be heard the exquisite chiming of fairy bells, followed by nine, smooth gongs and, when the lights were turned on, behold, sir! a magnificent, mahogany timepiece was reposing before our retiring Vicegerent Snark, that prince of goodfellows, Brother David Woodhead. With a few well chosen gestures and better timed words, the incoming Snark presented it, as a token of the esteem in which Brother Woodhead is held by his fellow Hoo-Hoo.

There is no use talking, sir, we had a wonderful time. I'll not take time to tell you how that youngest Hoo-Hoo present, Brother A. L. Foraythe, rominised and, incidentally, led the community singing, nor how Brother Cecil V. Gray insisted he could, would and, by golly, did sing a duet. I merely add, sir, that one and all of us went away intent on putting our shoulder to the wheel for that excellent brother Vicegerent Snark Curtis Williams. And, sir, it is our hearty wish that he may prosper in his new position and certainly he will with such an excellent Nine to assist and two hundred and seventy-five live, snappy Hoo-Hoo to be in on every killing. Quid tibi est.

CAIRO JOINS THE RANKS.

As the result of a visit to Cairo, Ill., by H. R. Isherwood, Sec'y-Treas., and Parson Simpkin, Hoo-Hoo gained another strong link when at a meeting Monday night, December 4th, the Lumbermen's Club of Cairo was converted into the Hoo-Hoo Club of Cairo with a record of 100% membership in the trade in that locality. A meeting at which this change had been proposed was held about two weeks before but no decision could be reached. An invitation then was dispatched to Mr. Isherwood to attend the meeting on December 4th, at which the final decision was to be made.

As the result of the appearance of the Secretary-Treasurer, the change to Hoo-Hoo was made.

D. J. Cadagan, President of the Lumbermen's Club of Cairo, presided at the meeting, which was attended by about forty persons prominent in the trade all but two of whom were already members of Hoo-Hoo. Mr. Cadagan and J. H. Peterson were inducted into the order at a concat which followed the meeting. Plans adopted at the meeting call for a district Hoo-Hoo Club which will take in parts of Kentucky as far South as Paducah and Fulton.

Besides the monthly luncheons, quarterly meetings are planned. Among those who spoke enthusiastically in support of the new Hoo-Hoo Club were W. K. Hall of Fulton, Ky., Mr. Shankel

also of Kentucky, Vicegerent Corn, who did much to bring about the change of name, and others. A meeting is to be held in the near future to perfect organization. Parson Simpkin spoke before the Rotary Club of Cairo, on the same day. His subject was "What American Business needs."

HOO-HOO AND LUMBERMEN'S DINNER.

Twenty-four Hoo-Hoo and lumbermen assembled at the Bond Hotel in Hartford, Conn., on December 18th to hear of the great work of the Order as inspiringly delivered in an address by Chaplain Simpkin. Vicegerent Snark, N. B. Richards, reports that while the attendance was hardly as large as had been anticipated, all who heard the Parson's message became firmly convinced of the importance of Hoo-Hoo to the industry and the result was a wealth of enthusiasm toward the Order.

After the dinner was served and Chaplain Simpkin had delivered his address, four candidates, high in the councils of lumberdom in Hartford, were inducted into Hoo-Hoo, with impressive ceremonies. Several others would have been taken in but for the lateness of the hour.

The success which marked this affair has resulted in plans by Vicegerent Richards for another Concatenation during the annual meeting of the Connecticut Retail Lumber Dealers Association.

MICHIGAN ADDS TWENTY NEW HOO-HOO.

One of the most pleasant and impressive Hoo-Hoo events ever held in the state of Michigan was the dinner and concatenation at the Pantlind Hotel, on the evening of January 31, following the first day session of the Michigan Retail Lumber Dealers' Association.

At 6:30 sharp, 125 Hoo-Hoo and Kittens gathered in the Rotary Dining room of the Pantlind Hotel for the dinner. The menus and souvenirs were particularly appropriate for the occasion. At each plate was the Black Cat Candlestick, an exact pattern of the Hoo-Hoo Cat carved out of wood and upon the cat's tail forming the figure nine was a yellow candle. These candles furnished the lights at the opening of the banquet. At each plate was a menu on wood.

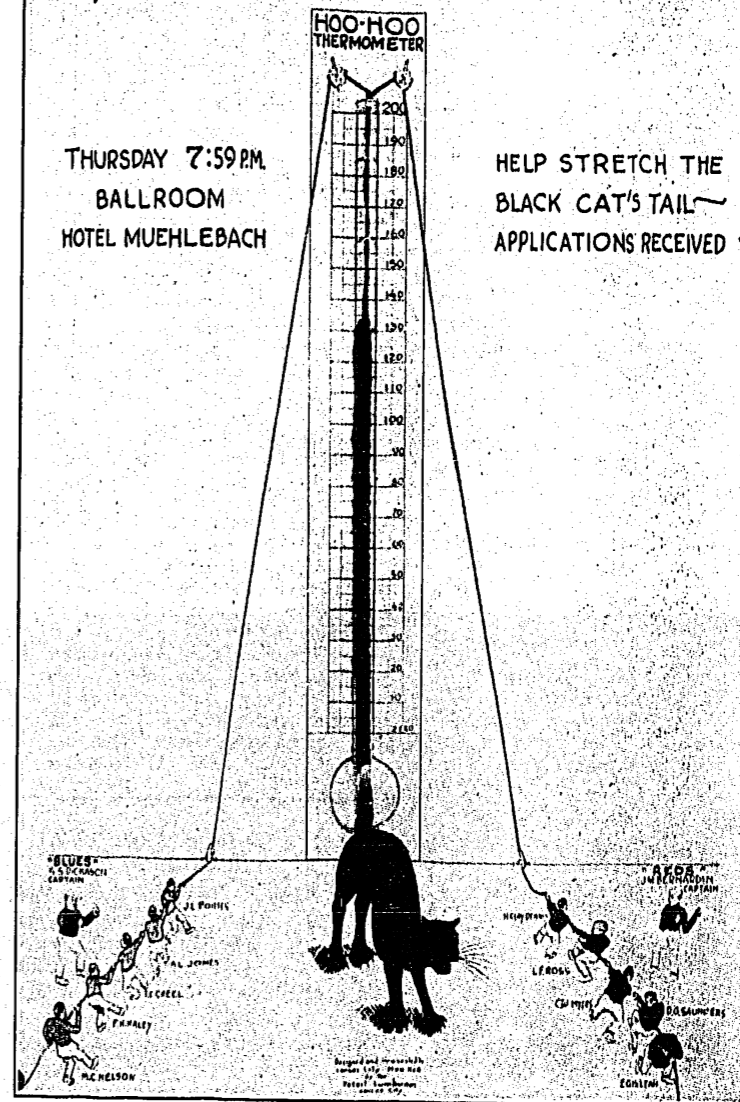
Between the courses the Hoo-Hoo songs which were appropriate to Hoo-Hoo and lumbermen, known as the "Hoo-Hoo Catwauls," together with the orchestra enlivened the evening. Following the banquet Mr. Floyd Holland, president of the Grand Rapids Lumbermen's Club, acted as toastmaster and called upon Mr. Hager, president of the Michigan Retail Lumber Dealers' Association, who made a few brief remarks, laying stress upon the importance of the ideals of Hoo-Hoo and the benefits to be derived therefrom to lumbermen and the industry at large. Secretary-Treasurer Isherwood spoke upon the progress of Hoo-Hoo and the importance of giving greater consideration to the human side of business. Mr. Charles W. Spiess, of St. Louis, spoke upon the activities of the

How Kansas City Pulled It Over

Help make THIS the hottest Concatenation ever!

THURSDAY 7:59 P.M.
BALLROOM
HOTEL MUEHLEBACH

HELP STRETCH THE
BLACK CAT'S TAIL—
APPLICATIONS RECEIVED



Here is a picture showing the preliminary work of one of the biggest Hoo-Hoo concatenations in many years. It was that in Kansas City on January 25. It stands to reason that with the influence of the Snark of the Universe behind it this affair would be a brilliant success. No less credit, however, goes to J. M. Bernardin who, as Captain of the "Rods," led Mr. Dickason a nip and tuck race for the honor of lining up a fat bag of Kittens. The photograph shows how the class of candidates grew until it represented one of the largest ever admitted

St. Louis Hoo-Hoo Club and its meaning to Hoo-Hoo and the lumbermen of St. Louis. All members and Kittens then adjourned to the main convention hall of the hotel, where the rooms had been arranged for the initiation. Twenty Kittens were led into Hoo-Hoo land. It was one of the most impressive in-

to the Order at one time, a fact of which Vicegerent Snark E. G. McLean, as well as the entire Order, is proud.

Mr. Dickason and Mr. Bernardin formed two teams, which scoured the woods around Kansas City for Kittens. The former was captain of the "Blue" team and the latter of the "Red." The original chart, from which this photograph was made, was the source of much favorable comment. It also helped to increase the number of candidates by providing friendly rivalry between the contesting captains.

Initiations that has ever been staged in the state of Michigan and was greatly enjoyed by all old members, as well as the initiates. Mr. Spiess, of St. Louis, acted as Junior Hoo-Hoo and handled the candidates in a manner that was most humorous and interesting to all present. The class of candidates were men of the

type and caliber that adds strength and prestige to the Order. At the close of the initiation Mr. William H. Barney, former president of the Michigan Retail Lumber Dealers' Association, of the Albion Lumber Company, of Albion, Michigan, one of the candidates of the evening, paid a beautiful tribute to Hoo-Hoo and its ideals and laid stress upon the fact that he was proud to be a member of an organization promoting such high ideals. Mr. A. D. Kidder, of the Kidder Company, Royalvale, Michigan, President of the Suburban Lumber Dealers' Association, of Detroit, another candidate, expressed himself in an admirable manner as to his delight and pride in now being a Hoo-Hoo.

Mr. Verhey, Vicegerent Snark, and his committees are deserving of great credit for the splendid dinner and concatenation, which was an honor to Hoo-Hoo and to the great industry.

The result of this concatenation was more than gratifying to the Secretary-Treasurer, as the comments made upon this concatenation by those present and initiated were such as caused many eligibles to express their desire to become members of the Order at their earliest convenience the following day.

NEW YORK HAS ROUSING CONCAT.

Due to the splendid efforts of Vicegerent Snark, F. W. Naylor, State Counsellor Geo. W. Whitbread, Supreme Scrivenor E. S. Anderson and their committees, 32 candidates were initiated into the realm of Hoo-Hoo at a rousing concatenation in Hotel Pennsylvania, New York City, January 31st, during the annual convention of the Northeastern Retail Lumbermen's Association. Three reinstatements also were received at this concatenation.

The Retailers' Association turned over to the Order the convention hall, so that ample room might be provided for the ceremonies. Parson Simpkin was present to lend a hand and as usual, his efforts contributed greatly toward the success of the affair. In reporting the concatenation to National Headquarters, Vicegerent Naylor adds that another is planned for March. The candidates taken in represent the highest type of men in the trade.

SAN FRANCISCO HEARS OF HOO-HOO GROWTH.

One of the most successful concatenations ever held in California was that in the San Francisco Commercial Club rooms in January. Fifteen members were initiated and five reinstatements received. More than 100 men prominent in the trade sat down to the banquet which preceded the ceremonies.

The initiation was in charge of the nine of the Bay District. It included: Snark, H. F. Paull; Senior Hoo-Hoo, Carrol Faucett; Junior Hoo-Hoo, Al Nolan; Bojum, William Woods; Scrivenor, J. Walter Kelly; Jabberwock, Ed. Peggs; Custocatian, C. W. Muller; Arcanoper, William Russell; Gurdon, B. E. B. Bryan.

C. D. LeMaster, of Fresno, Supreme

Senior Hoo-Hoo was guest of the evening and assisted in the concatenation. Frank Trower, past Snark of the Universe also was present. Mr. LeMaster placed special emphasis upon the Code of Ethics. He also delivered an address in which he paid tribute to the remarkable growth of Hoo-Hoo. He predicted a phenomenal growth for the Order in the years to come.

A telegram was read from H. R. Isherwood, Secretary-Treasurer, advising great progress of Hoo-Hoo and wishing all those present, health, happiness and long life.

The following resolution was adopted at the Annual Convention of the Southwest Retail Lumbermen's Convention in Kansas City, January 24, 25, 26:

RESOLVED: That the Southwestern Lumbermen's Association, recognizing that Hoo-Hoo, the historic social and fraternal organization of lumbermen, is a vital, constructive and educational force making for better fellowship, better business, better relations and service in the lumber trade is worthy our hearty support.

Its Code of Ethics, its educational program, its object of unifying the trade and getting it in the right light before the public are in the interest of each and for all.

Therefore, the Southwestern Lumbermen's Association does voice its approval and pledge its support to the social and educational program of the Concatenated Order of Hoo-Hoo.

DISCUSS ENTERTAINMENT AT ANNUAL.

New Orleans Hoo-Hoo, led by Vicegerent Snark J. Walter Michel, held one of the most successful concatenations in many months at the Lumbermen's Club last Saturday night. Eight Kittens were initiated, as follows: W. H. Moynan, Louisiana Red Cypress Co.; C. S. Reynaud, Secy., Louisiana Retail Lumbermen's Assn.; G. W. Guirl, International Mahogany Trading Co.; Charles B. Page, William Geary & Son; C. E. Vetter, H. E. Dickinson and Emmet D. T. Brown, of the St. Bernard Cypress Co., and Joseph B. Ewer. In addition C. L. Crawford, local lumber exporter, and A. H. Stevens of the Stevens Lumber Co., were reinstated.

NEW VICEGERENT FOR EASTERN KENTUCKY.

Bill C. Combs, of the Combs Lumber Co., of Lexington, was appointed by State Counsellor W. K. Hall, as Vicegerent Snark for eastern Kentucky. Mr. Combs is one of the loyal and enthusiastic Hoo-Hoo of the state and in his appointment the Order is assured action and progress.

Plans will be made for holding several meetings and concatenations throughout the state of Kentucky during the next ninety days.

"Look at Minneapolis' Record"

One of the largest Concatenations in the history of the Order for the Northwest was staged in Minneapolis on January 17th when sixty-seven candidates were admitted to membership in Hoo-Hoo. This monster class was augmented by twenty-one reinstatements, which is a record of which Minneapolis, as well as the entire Order is justly proud, and the thanks of everyone goes to Vicegerent Snark Ted T. Jones under whose inspiration a tireless army of workers combined to make the affair a success.

The banquet preceding the Concat was one of the most happy events in connection with the Northwestern Lumbermen's Association. Robert F. Duncan was chairman of the committee which had charge of the arrangements and which carried the affair through to an eminently pleasing conclusion.

Parson Simpkin, Chaplain of the Order and H. R. Isherwood, Secretary-Treasurer, were present and made addresses. State Counsellor Thomas McCann made a splendid appeal in behalf of Hoo-Hoo, during the course of which he asserted the Order is growing bigger and better in every way. Splendid addresses were also delivered by M. F. Scanlon, George P. Thompson, H. F. Partridge, of Minneapolis, Harry T. Alsop of Fargo, N. D., D. S. Montgomery, Secretary, and H. E. Beckwith, President of the Wisconsin Retail Lumber Dealers' Association.

A final address was made by the father of Hoo-Hoo in the Northwest, Past Snark Platt B. Walker. He expressed great confidence in the future of the Order. Many states of the Northwest were represented at this Concatenation.

An outline of the policies of the Hoo-Hoo Club of Minneapolis was given by H. F. Partridge. Officers of the Concatenation were: Snark, T. T. Jones; Senior Hoo-Hoo, T. A. McCann; Junior Hoo-Hoo, P. A. Simpkin; Assistants: John Junge, Chas. Thompson, Bojum, M. H. Scanlon; Jabberwock, H. F. Partridge; Custocatian, L. C. McCoy; Arcanoper, Mark Moulton; Scrivenor, H. R. Isherwood; Assistant, R. F. Duncan; Gurdon, J. W. Phillips.

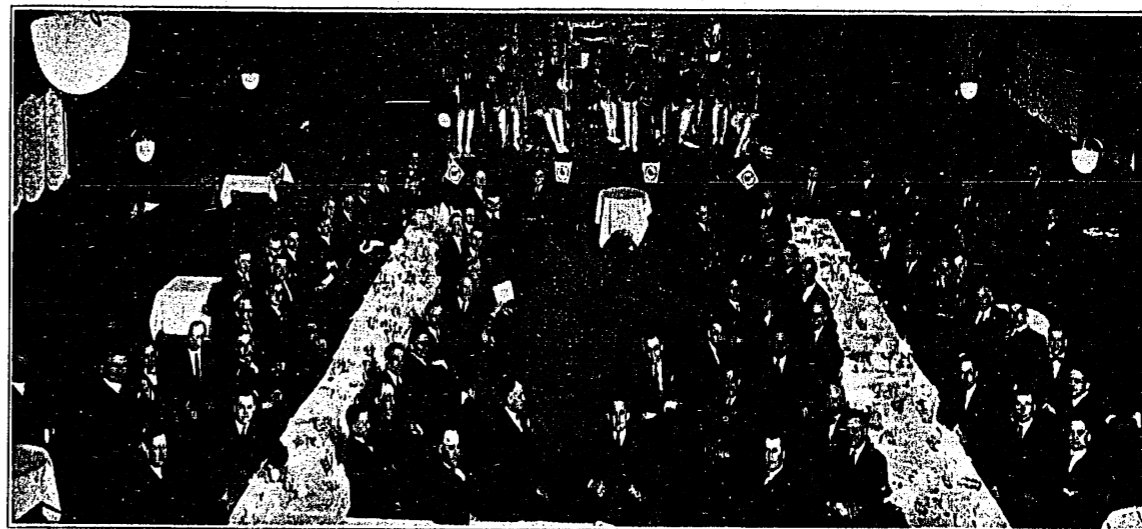
WISCONSIN HOO-HOO HOLD IMPRESSIVE CONCAT.

One of the enjoyable events of the Annual meeting of the Wisconsin Retail Lumber Dealers' Association was a Hoo-Hoo Concatenation which was held between the hours of five and seven on the afternoon of February 14, in the Red Room of Hotel Pfister.

Seven candidates were initiated, with a splendid attendance of old members who greatly enjoyed the impressive ceremonies. This concatenation was in charge of Vicegerent E. A. Ehlert, who was assisted by Secretary-Treasurer Isherwood.

While there was not as large a class as anticipated, due to the fact that

Duluth Takes in Big Class



TED T. JONES, Vicegerent Snark for Minnesota has again demonstrated his ability in selling the ideals of Hoo-Hoo to the lumbermen of the Far North of his state.

It was one of the most pleasant, entertaining and impressive concatenations staged for the year, which took place at the Spalding Hotel, on the evening of March 1. Thirty-four applications were received for membership and three reinstatements.

C. D. McDonald, of the C. A. McDonald Company, of Duluth, a Black Cat of less than two months, was in charge of arrangements for this concatenation and certainly did himself proud. He was surrounded by a group of loyal, energetic Hoo-Hoo who are deserving of their just portion of credit for their good work.

Secretary-Treasurer Isherwood joined Vicegerent T. T. Jones at Minneapolis on Wednesday, the 28th, enroute to Duluth and the members and applicants were arriving throughout the day of the 1st. The event started with a splendid banquet in the banquet hall promptly at 6:45 and seventy-one were seated for the splendid repast. Through the courtesy of the management of the Hotel, those present were favored with several selections by the Hotel Orchestra and in between the numbers a splendid quartette led in the singing of the famous Hoo-Hoo Caterwauls. The great surprise of the evening was sprung at 8 o'clock as with the stage all set and decorated with Hoo-Hoo emblems and

several of those who had made application for membership were detained by the storm which raged throughout the state, the concatenation was one of the best conducted and most impressive ever staged in the state.

The following officers officiated: Snark, E. A. Ehlert; Senior Hoo-Hoo,

Black Cat Missing

That nothing be left undone the Duluth Hoo-Hoo devised a plan that it would be very appropriate to have a real live Black Cat for their concat and after making a search and many inquiries finally through the courtesy of the members of Superior a Black Cat was secured and borrowed from its owners and played its part in the concat. Following the concat a search was made for the cat, but all in vain. The following day Tom Bradley appeared on the scene and would have apparently been taken for one of the candidates the night before because of the marks that he carried. We are going to suggest that the members searching for the Black Cat might secure some information that will aid in locating by calling or communicating with Mr. Bradley.

colors in walked Art Landry and his famous Commodore Orchestra of New York, who are the exclusive makers of the Gemett Records and who are playing at the Garrick Theatre for the week and it certainly was a rare treat. At the end of their program a flash light was taken with all members of the Commodore Band proudly wearing the Hoo-Hoo caps carrying the emblem of the Order.

Vicegerent Ted Jones was Toastmaster. The first speaker to respond was the Secretary-Treasurer who spoke upon the ideals of Hoo-Hoo and the importance of the ideals to Lumberdom. The meeting was then honored with

short talks by A. B. Wolvin, Life member Number 41, Harry Osgood, Number 2244, of Spokane, Wash., H. S. Robb, Number 28803, C. A. McDonald, Number 32696, of C. A. McDonald Co., of Duluth and Harry Beckwith, Number 31219, President of the Wisconsin Retail Lumber Dealers Association of Chetek, Wis. But the real address of the evening was delivered by A. A. Hood, President of the Twin City Hoo-Hoo Club, of Minneapolis, Minn. He touched upon the historical side of the Order, demonstrating many of his thoughts through humorous stories and then the final climax, giving the nine reasons why Duluth should have a Hoo-Hoo Club.

Steps will be taken immediately to organize a Hoo-Hoo Club for the Duluth and Superior districts and with this splendid group of lumbermen that make up the membership of that district its success is assured. Special attention is directed to the splendid class of candidates which are the kind and type that add strength and prestige to Hoo-Hoo.

A vote of thanks is due Vicegerent Snark Ted T. Jones, C. A. McDonald and the members of the Duluth district for this splendid class.

The Minneapolis Hoo-Hoo, over twenty in number, arrived at Duluth 6:30 in a special car to participate in the festivities and enjoyed the splendid program. Hats off to the Twin City Hoo-Hoo in bowing to their Northern Brethren.

H. E. Beckwith; Junior Hoo-Hoo, D. S. Montgomery; Bojum, James T. Drought; Jabberwock, R. S. Utley; Scrivenor, C. H. Warden; Custocatian, H. J. Steinman; Arcanoper, H. J. Sauer; Gurdon, W. T. McGuire.

The Candidates initiated were: Dr. Roger P. Fournier, Indianapolis, Ind.;

Henry W. Langenberg, Kimberly, Wisc.; Alois W. Nowak, Milwaukee, Wisc.; E. E. Meyer, Hilbert, Wisc.; Geo. D. Head, Konosha, Wisc.; Roy Walezak, Milwaukee, Wisc.; John Danielski, Milwaukee, Wisc.

Seven other Kittens were slated for the festivities but were unable to be

present and will be initiated at another Concatenation to be held within the next few weeks.

The function, which drew a large attendance of Hoo-Hoo enthusiasts, was preceded by a dinner at the Club, at which plans were discussed for entertainment at the Annual Hoo-Hoo Convention, to be held in New Orleans next September. Vicegerent Michel, who has done much to arouse interest in Hoo-Hoo here, announces his intention to appoint a "standing nine" in New Orleans, to serve regularly at local concatenations, perfecting their teamwork and assuring sessions that will function with clock-like precision. In addition, the Nine will assist Mr. Michel in arranging for the Annual Convention and in his other endeavors to promote the good of the Order.

National Secretary H. R. Isherwood is expected to visit New Orleans in the near future to discuss with local Hoo-Hoo the arrangements for the big September Convention.

KENTUCKY RALLIES TO THE CALL OF HOO-HOO.

Through arrangements made by State Counsellor W. K. Hall, of Fulton, Ky., a Concatenation was held on the evening of February 7, at Lexington, following the first day session of the Annual meeting of the Kentucky Retail Lumber Dealers' Association.

Parson Simpkin, Chaplain of the Order, addressed the session during the day, and at five o'clock a concatenation was staged, initiating eight candidates and receiving four reinstatements. All Hoo-Hoo and newly initiated members participated in the Retailers' Banquet following the concatenation at which Parson Simpkin was the principal speaker of the evening.

SPOKANE TAKES IN LARGE CLASS.

Thirteen of Lumberdom's finest in Spokane, Wash., were taken into the Order in a Concatenation in that city on the night of February 15. Six reinstatements were received. Supreme Bojum Clark and Major Griggs were to have attended and make addresses but stormy weather prevented the appearance of both.

R. L. Bayne, Vicegerent Snark, reports to National Headquarters that this Concatenation has materially strengthened Hoo-Hoo forces in Spokane and that he is arranging for another such affair in the late spring.

The Nine who administered the teachings of the Order were: Snark of the Universe, A. L. Porter; Senior Hoo-Hoo, Andrew MacQuaig; Junior Hoo-Hoo, F. H. Beckmann; Custocatian, R. L. Bayne; Bojum, M. H. McCall; Scrivenoter, Ed. L. Rowles; Jabberwock, George Duffy; Arcanoper, A. R. Graham; Gurdon, T. W. Tucker.

Those initiated were: W. R. Armstrong, J. R. Vandermeer, A. Grantham, M. F. Bishop, L. M. Bullen, H. O. Schumacher, S. H. Cover, G. A. Holden, J. H. Smith, C. E. Soderberg and H. A. Masterson.

CONCAT IN BAY DISTRICT IN APRIL.

H. F. Faull, Vicegerent Snark announced recently that the next concatenation in the Bay District will be held in April. He said it would be in the form of an athletic night with boxers and wrestlers from the University of California and the Olympic Club providing the entertainment.

Who Wants This Man?

A middle-aged brother Hoo-Hoo, a man of family, who has had a number of years' experience in the traffic end of railroad work, and for the past three years in charge of traffic and claim departments of a short line railroad in the South, from which he had to retire for reasons that can be satisfactorily explained, now connected with United States Railroad Administration at Washington temporarily, having good acquaintance with working forces of the Interstate Commerce Commission, desires connection with transportation line or industry to handle traffic department (rate adjustments, routing, car supply, etc.). This brother enjoys the acquaintance and confidence of principal officers and executives of railroads south of the Ohio and East of the Mississippi Rivers, as well as some of the larger lines North of the Potomac and Ohio Rivers. If you are interested, or know of any one that would be, please write or telegraph Secretary-Treasurer H. R. Isherwood, 1174 Arcade Bldg., St. Louis, Mo.

CONCAT IN INDIANAPOLIS.

Activities of the Order in Indiana during the ensuing year were given a good start with a concatenation in the Convention Hall of Hotel Claypool in Indianapolis on Wednesday, January 17th. Prominent lumbermen throughout the State attended and a large class representing the most influential men in the state was admitted. The affair began promptly at 8:09 p.m. The following well-known lumbermen were active in laying the groundwork and pushing the concat through to a successful conclusion: Elmer D. Luhring, State Counsellor, e-o Luhring Lbr. Co., Evansville; H. L. Wilson, Vicegerent, e-o Wilson Lbr. Co., Indianapolis; John Suelzer, Vicegerent, e-o Fort Wayne Builders & Sup. Co., Fort Wayne; G. W. Zeigler, Vicegerent, e-o St. Joseph Valley Lbr. Co., St. Joseph; C. M. Munger, Vicegerent, e-o Munger Lbr. Co., Lafayette; Char. Wolfslin, Vicegerent, e-o West Side Lbr. Co., Evansville.

ANOTHER CONCAT PLANNED IN SPOKANE.

R. L. Bayne, Vicegerent Snark advises National Headquarters and the Hoo-Hoo Spokane district of his desire for another concatenation in Spokane in April. The details and exact date will be made known as soon as they are assured of date and plans for several Supreme officers to attend.

Lake Charles Steams Up

News comes to National Headquarters that Lake Charles, La., is planning a day that will never be forgotten in the minds of lumbermen in that state and surrounding territory. J. R. L. Kilgore, Vicegerent Snark, has put both feet on the ground and is calling on all loyal members of the Order as well as lumbermen in general to help make the affair the success it is certain to be. April 28 is the date selected. There will be a Concat, of course, but the present plan calls for participation by Alexandria, Beaumont, and Orange. It is an impressive undertaking and is certain to give the Order a big boost throughout the land.

Mr. Kilgore has appointed the following committees to work out plans for the event:

MEMBERSHIP COMMITTEE: James G. Simpson, Chairman; B. R. Moses, Vice Chairman; W. D. Hoover, H. D. Ponten, F. E. Farr, H. L. Blackwell, Maurice Rosenthal, H. F. Adey, Sam Eaton, J. Manning, Andrew Kaulbach, P. P. Heias, H. D. Foote, L. P. Marshall, J. B. Edwards.

PUBLICITY COMMITTEE: Frank Smith, Chairman; Sydney Harris Vice Chairman; J. R. L. Kilgore, Rex H. Browne, W. A. Nichols.

FINANCE COMMITTEE: E. E. Richards, Chairman; J. W. Gardiner, Vice Chairman; Geo. W. Law, Frank Roberts, F. E. Haskell, Rudolph Krause, W. P. Weber, Geo. M. King.

ENTERTAINMENT COMMITTEE: H. B. Baylis, Chairman; C. E. Going, Vice Chairman; Arthur Gayle, Samuel Penny, C. E. Griggs, C. B. Monday, E. L. Alderson.

INFORMATION AND REGISTRATION: F. E. Farr, Chairman; Archie Cameron, Vice Chairman; E. J. Shaddock, E. E. Gibson.

J. C. ANDERSON, VICEGERENT SNARK.

Mr. J. C. Anderson of the Gideon Anderson Lumber Company was unanimously nominated and appointed Vicegerent Snark of the southeast district of Missouri.

Mr. Anderson is one of the most prominent and influential lumbermen of St. Louis and has always been an ardent and loyal supporter of Hoo-Hoo. In his new appointment he carries with him the good will and unanimous support and cooperation of the Hoo-Hoo of St. Louis.

Mr. Anderson succeeds Mr. C. A. Neuenhahn, who has made an enviable record during the time of his appointment.

Mr. Anderson is making plans and preparations for the coming concatenation on February 23 and with the cooperation of the St. Louis Hoo-Hoo Club, No. 6 is assured of making this one of the largest and most successful concatenations ever held in the St. Louis district.

Kansas City Breaks All Records

THE J. M. BERNARDIN CONCATENATION



Never in the history of the Order has a more impressive concatenation ever been held than that staged in Kansas City in the beautiful banquet room of the Muehlbach Hotel, on Thursday evening, January 25. Seventy-four new members were led into Hoo-Hoo-land and the applications of fifty-six old members were approved for reinstatement.

It is difficult to say as to whether it was the "Blues" or the "Reds" that won in the campaign, but it plainly was a case of real team work on the part of both teams. Snark Dickason, the Captain of the "Blues," was ably supported by J. L. Porter, A. L. Jones, T. C. Crool, F. H. Taylor, M. C. Nelson, J. M. Bernardin was Captain of the "Reds" and was supported by H. Caly Bennott, L. F. Ross, C. W. Meyers, E. G. Saunders and Vicegerent E. G. McLean, J. M. Bernardin, No. 152, and Vicegerent E. G. McLean are certainly entitled to great credit for the wonderful success of this meeting, through the teams and the many loyal workers of Kansas City. A

debt of gratitude is due from the Supreme officers and members at large.

J. M. Bernardin took the Snark's chair and was supported by the following officers:

Snark—J. M. Bernardin.
Senior Hoo-Hoo—James Goodman.
Junior Hoo-Hoo—L. M. Tully.
Bojum—Frank A. Chase.
Scrivenoter—E. G. McLean.
Jabberwock—O. E. Renfro.
Custocatian—A. S. Janey.
Arcanoper—A. L. Wilson.
Gurdon—H. Clay Dennis.

Under the direction of Mr. Bernardin the Nine had rehearsed their part several times before the concatenation. It thus went over with a snap and in a manner that was pleasing to all old members and the initiates.

At the opening of the concatenation, Supreme Chaplain Simpkin extended a welcome and an elegant message to the newly reinstated members. He was well

received and made an impression upon the minds of all. Over 150 old members sat in the side lines to witness the ceremonies. Past Snark, L. M. Tully, of St. Louis, filled the Junior's position and with his smile and wit entertained the Kittens in a manner that will leave a lasting impression upon their minds. As many stated, "he did himself proud" in the able manner in which he handled the Junior work.

One of the pleasant events of the evening, just following the concatenation, was the ceremony conducted by Parson Simpkin, Chaplain of the Order, dedicating the concatenation as the "J. M. Bernardin Concatenation." Mr. Bernardin is No. 152 and one of the oldest and most loyal and enthusiastic members in the land—an honor to which he is justly entitled. One look at the list of new members and those reinstated at this concatenation is sufficient to know why Mr. Bernardin and all concerned in putting over this successful concatenation have reason to feel proud.

ST. LOUIS HOO-HOO CONCATENATION.

One of the pleasant events of the Annual Meeting of the Southeastern Missouri Retail Lumber Dealers Association at St. Louis was the Hoo-Hoo Concatenation following the last day session, February 23.

The Concatenation was held in Parlors "A" and "B" at the Statler Hotel at 8:15 p. m. After the ladies had been escorted to the Orpheum Theatre the Concatenation began. Nineteen Kittens were initiated, with the following officers officiating: Snark of the Universe, P. A. Simpkin; Senior Hoo-Hoo, C. A. Neuenhahn; Junior Hoo-Hoo, L. M. Tully;

Bojum, H. M. Willhite; Scrivenoter, A. H. Engler; Jabberwock, J. C. Anderson; Custocatian, James E. Gatewood; Arcanoper, G. W. Gladding; Gurdon, J. A. Brewer.

The ceremonies were conferred in a most impressive manner; Past Snark L. M. Tully as Junior Hoo-Hoo added the fun and mirth to the evening at the expense of the Kittens but nevertheless this feature was enjoyed, not only by the old Cats, but the Kittens as well. Six old members reinstated.

At the close of the Concatenation a splendid buffet luncheon was served which not only the old Cats and Kittens enjoyed but all the ladies and lumber-

men who attended the theatre returned and joined in the party. There was plenty of music and singing. Patrik Francis Cook delivered a very splendid reading entitled: "Better than Gold."

GIBBS VICEGERENT FOR VIRGINIA.

John M. Gibbs, Secretary-Treasurer of the North Carolina Pine Association of Norfolk, was recently elected Vicegerent for Virginia. Mr. Gibbs with his wide acquaintance throughout the State and with his many friends and their confidence assures action and growth for Hoo-Hoo in Virginia.

N. Y. L. T. A. Club Keeps Christmas

A very jolly night was spent at the Knickerbocker Hotel in New York City when the Nylta Club gave its Christmas party. It was a stag affair and was held on December 16. Frank S. Niles, the president, being in charge. The great banquet hall was crowded and the Christmas spirit was in evidence every minute.

A red stocking was at every plate. It was filled with valuable and useful souvenirs. A small cowbell and a long red Indian cap were among them.

Chaplain Simpkin said grace before meal and then a menu rich and abundant was discussed to music, song, jest and laughter. The menu card was bordered with wise sayings: "Do right because it is right;" "Keep trying, honest efforts produce results;" "Laugh at yourself occasionally, it's a good tonic;" "To have friends, be friendly;" "Honesty, plus knowledge, plus energy, plus courage, equals achievement."

The post-prandial feature was inspiring. Very fine addresses were delivered, interspersed with top-notch musical numbers by professional entertainers. There was humanity, pathos, religion, patriotism, optimism and fun, and when the Parson said the "good night" of appreciation it closed one of the jolliest evenings ever spent by a fine clean crowd of men—boys again for an evening.

President Niles and Secretary Herbert B. Coho and their committee have a bouquet coming to them; it was a hum-dinger of an evening.

WHITE TAKES HOLD.

Supreme Scrivener E. S. Anderson, of New York, who is always seeking the best men to further the interests of the Order, completed an admirable piece of work when he secured the acceptance of Walter P. White, as State Counsellor for Massachusetts. The appointment of Mr. White who is connected with the Geo. J. Barker Lumber Co., at Waltham, Mass., is assurance of a lively future for Hoo-Hoo in his state for the new Counsellor is a man of wide acquaintance and thus will be able to select his Vicegerents from among the most prominent men in the industry.

In announcing the appointment, Mr. Anderson adds that New York will endeavor to send a delegation to Boston to attend a concat sometime in the future which is evidence of the cooperation shown in the east.

ARIZONA LOSES A VICEGERENT.

A change of residence from Riordan, Arizona, to Los Angeles, California, has necessitated the resignation of Mr. Sydney S. Cornick as Vicegerent of Northern Arizona. His removal from the state is a distinct loss to the Order but a great gain for California. A letter

of appreciation for the splendid service he rendered Hoo-Hoo in Arizona has been dispatched to him by Secretary-Treasurer Isherwood. For the information of those in the Order who may be interested, Mr. Cornick's new address is 2037 West 43rd St., Los Angeles.

Are You Looking for a

LUMBER SALESMAN
SASH AND DOOR SALESMAN
RETAIL YARD MANAGER
RETAIL YARD FOREMAN
INSPECTOR
BOOKKEEPER
AUDITOR
TRAFFIC EXPERT OR
HELP FOR ANY DEPARTMENT?

Frequently members of the order who are one of the above desire connection with a good firm. Also many firms are seeking good men to fill one or more of these jobs. Write the Secretary-Treasurer and notify him if you have a vacancy, so that a brother Hoo-Hoo seeking an opportunity may be taken care of.

Fulfill Your Obligation

"GETTING BACK TO THE CRADLE OF HOO-HOO."

There is a glance of reverence and a recalling of fond memories in connection with plans now under way for a concatenation at Hope, Arkansas, on April 16, in connection with the annual convention of the Arkansas Association of Lumber Dealers. For this event will bring the faithful on a pilgrimage of homage to Gurdon, Arkansas, the birthplace of the Concatenated Order of Hoo-Hoo. It was in Gurdon in 1892 that this Order was founded and the lofty ideals that have made it the largest fraternal organization devoted to one industry in the world, were written to be handed down through the ages. Hope is only a few miles from Gurdon, so that this concatenation is really going to be held in the "shadow of the cradle of Hoo-Hoo."

There is every likelihood that W. S. Dickason, Shark of the Universe, will head a delegation of notables of the Order which will journey to Hope for the concat and while there, go on to Gurdon to see the bronze tablet that marks the birthplace of Hoo-Hoo.

Arrangements for this historic event will be handled direct from national headquarters. The preliminary steps were accomplished through the generous cooperation of L. P. Biggs of Little Rock, Secretary of the Arkansas Association of Lumber Dealers. Mr. Biggs has secured the Elks Hall at Hope in which to conduct the initiation.

There is every reason to believe that Hoo-Hoo in Arkansas will awaken to renewed life with this concatenation and that men most prominent in the industry throughout the state will help to make it the success it is certain to be.

MORE LIFE IN OKLAHOMA.

Mr. W. B. Campbell, of Tulsa, State Counsellor for Oklahoma, forwards to headquarters the names of two newly appointed Vicegerents, together with the assurance, to use his own words, "that when these gentlemen get lined up they will make things hum." The selections were made following a visit to Tulsa by Snark Dickason and a conference with the Counsellor. Here are the Vicegerents named by Mr. Campbell, both of whom are certain to fulfill the great things expected of them: Mr. Phil B. Moore, Hanna Lbr. Co., Tulsa, Okla.; Mr. Mat Cook, Choctaw Lbr. Co., Broken Bow, Okla.

PARSON WIELDS THE FIREBRAND.

Still Parson Simpkin goes about spreading the gospel of good fellowship and sagely pointing out the ills of the business world and how to cure them by the application of Hoo-Hoo ideals. The Parson was the principal speaker at the first of a series of noon luncheon meetings of the Manufacturers' and Merchants' Association, of St. Louis in the Chamber of Commerce Auditorium on Thursday, December 7.

On Tuesday, December 12, he appeared before the Lion's Club of East St. Louis, where again he most vividly impressed upon his hearers the doctrines he believes so vital to America and its industries. On the same evening, the Parson delivered an address which was broadcasted by radio from Station KSD, the St. Louis Post Dispatch. This is the same station from which Mr. Julius Seidel of St. Paul told "The Story of Wood" several weeks before.

SNARK BROWNE SPREADS THE GOOD WORD.

Mr. Rex H. Browne, Vicegerent Snark for the district of Texas, appeared before the Southwestern Hardwood Club at a meeting in Lufkin, Texas, on December 13, and spoke in behalf of Hoo-Hoo. Mr. Browne's discourse had to do with the organization and history of the Order and the great things it is accomplishing for the entire lumber industry. That it made a deep impression is evidenced by the publicity given the address in the "Lufkin Leader," a newspaper published in the Texas city.

A Concatenation will be held in Lufkin in the near future, and will have the support of the many prominent lumbermen in that section.

APPOINTMENTS IN INDIANA.

Typical of the real big men in the industry who are being attracted to the ranks of Hoo-Hoo are these Vicegerents recently appointed, for Indiana upon recommendation of Elmer D. Luhring of Evansville, State Counsellor for Indiana: C. M. Munger, Munger Lbr. Co., Lafayette District; H. L. Wilson, Wilson Lbr. Co., Indianapolis District; John Suelzer, Ft. Wayne Bldrs. & Sup. Co., Ft. Wayne District; Chas. Wolfkin, West Side Lbr. Co., Evansville District; G. W. Zeigler, St. Joseph Valley Lbr. Co., South Bend District.

"A JIM DANDY," SAYS EL PASO. "BERNARDIN STATE COUNSELOR"

"We had a jim dandy concat on December 20th," writes Vicegerent Snark R. A. Whitlock to headquarters. "Had the session on the roof at 6:30 p. m. There were twenty-nine at the table and of course we had the best time ever on this occasion, then adjourned to the Knights of Pythias Hall for our concat."

Proof that much pains were taken to make the affair a success is found in the fact that ten Kittens were signed up to be ushered into the Order on that night. Only five reported, however, and were put through the work. Two reinstatements also were secured. The work was reported the most successful ever. Here is what those present enjoyed for the dinner:

Gulf Coast Specifications	Pine Cones
Young Pine Sprouts	Log Pond Water
	Pine Knots
	Surfaced and Resawn
Baked Kitten	Red Heart Jelly
Kiln Dried Finish	Wind Shakes
	Heart of Short Leaf
European Prime	Pre-War Grade
	Par

GREAT START FOR NEW VICEGERENT.

The first Concatenation in the Los Angeles District now presided over by Vicegerent Snark Curtis Williams was held in the California metropolis on December 12th. At this time 23 candidates were led beyond the gates and six reinstatements were received. The ceremonies were conducted at the Elks' Club and the new Vicegerent, and his nine did themselves proud in the great work accomplished.

The usual banquet preceded the Concatenation, bringing together a notable gathering of Cats from all parts of Southern California as well as the Los Angeles district. Among these were Fred Hamilton, snark of the San Diego district and Mr. W. R. Whitson, snark of the Orange district, of Santa Ana. Members of the committee which had charge of the affair were "Gus H. Hoover, Phil Hart, "Bob" Tanzer, "Cappy" Slade, B. N. Byrne and Frank Connelly. Fred Golding performed the work on the floor.

The evening's entertainment was in charge of Berne Barker and his able staff of committeemen. After the concat, E. E. Tanzer gave an enlightening account of the origin of Hoo-Hoo and its subsequent growth.

NEW CALIFORNIA DISTRICT PLANNED.

C. D. LoMaster, Supreme Senior Hoo-Hoo and the TNT of California, is laying out plans for a new Hoo-Hoo district to comprise a tier of counties along the Pacific Coast. Headquarters will be either at Paso Robles or San Luis Obispo. A vicegerent Snark will be selected in the near future.

Snark Dickason is to be congratulated upon his selection and appointment of J. M. Bernardin, No. 152, of Kansas City, as State Counsellor for the state of Missouri.

Mr. Bernardin is one of the most loyal Hoo-Hoo of the state and he will be of valuable assistance in connection with the activities for his district. As his number indicates, he is one of the early and oldest members of the Order; he was initiated at Concat No. 15, held at Kansas City, on August 10, 1892, the year in which the Order was founded.

SHAD KRANTZ, No. 31637

National Headquarters was deeply grieved when advised by wire of the death of Brother Shad Krantz, No. 31637, at one o'clock Saturday morning at Los Angeles.

Mr. Krantz was Managing Editor of the California Lumber Merchant and his death is not only a great loss to this publication but to the lumber men of California, the country at large, as well as all members of the Order.

Mr. Krantz leaves a host of admirers and friends in Hoo-Hoo-land and the lumber industry, whose sympathy goes out to his relatives and employer.

CLOISTER MEETING FOR TACOMA.

One of the greatest gatherings of notables in the history of Hoo-Hoo is certain to be had in Tacoma, Wash., the latter part of March, or early part of April, when Major E. G. Griggs, past Snark of the Universe and now High Priest of Osiris, will stage an Osirian Cloister meeting and initiation.

At the same time Vicegerent Snark Geo. J. Osgood is making plans for a record-breaking Concatenation in Tacoma. In reporting these plans to National Headquarters Mr. Osgood says he is making every effort to round up the largest class ever taken into the Order. Kansas City holds the record but men of his determination will bear watching.

Mr. Osgood and Major Griggs are working together and making elaborate arrangements for the meeting of the Cloister and Hoo-Hoo and initiation that is to follow. The dates for the meeting will be announced shortly.

Secretary-Treasurer Isherwood has all information in hand as to the itinerary and rates for the trip as it is hoped to secure a sufficient number for special car. Hoo-Hoo may secure this information by writing Secretary-Treasurer H. R. Isherwood, Arcade Building, St. Louis.

Plan Los Angeles Concat

Saturday, March 17 has been selected as the date for the next concatenation in Los Angeles, Calif. The timbers are being scoured thereabouts to get the largest class of kittens taken in for some time and the date is sufficiently distant to assure success for these efforts. It follows that a special effort is being made to get those for whose nationality St. Patrick's Day has a particular meaning.

Notices have been mailed out for this affair. There will be golf in the afternoon, a banquet at 6 p. m., and the concat will follow later. It will be staged at Santa Barbara. Special arrangements will be made to care for the wives of candidates and members. The committee in charge is composed of Ed Tennant, Jim Chase, Frank Connelly and Phil Hart.

BOSTON FORMS HOO-HOO CLUB.

Under the inspiring leadership of Mr. U. M. Carlton, of the Dix Lumber Co., Cambridge, Mass., Vicegerent Snark, Hoo-Hoo activities in that state are incessantly "on the hum." The latest manifestation of this is found in the recent doings at Boston.

Parson Simpkin arrived in Boston on December 15th and immediately put his justly celebrated pop paraphernalia into action along with that of Mr. Carlton, with the result that the Hub City has tossed its hat into the ring with a Hoo-Hoo Organization to be known as the "Harry Folsom Club." The first meeting will be held on the second Friday in January at which time organization will be perfected and officers selected. Mr. Folsom as a matter of course, was delighted over the honor of having the Club very appropriately named for him.

Following the meeting at which the decision to form a Club was reached, a Concatenation was held at which nine petitions and two reinstatements were received. Not all of the candidates were present however, the Parson reporting the attendance was held to a minimum because of a great amount of sickness.

SEATTLE GAINS A VICEGERENT.

Supreme Bojurn Donald H. Clark who is always strengthening the fences of the Order, "out Seattle way," has picked another live one in Mr. Alvin Schwager of the Nettleton Lumber Co., upon whose shoulders now rests the toga of Vicegerent Snark for the Washington metropolis. The appointment has been received with jubilation in the district over which Mr. Schwager will preside, for he has a host of friends in the northwest. The appointment was sent along to headquarters last week and credentials were promptly forwarded to Vicegerent Schwager by Secretary-Treasurer Isherwood.

"SCRATCH ALONG WITH YOUR FELLOW-LUMBERMAN AT NEW ORLEANS"

NORFOLK RALLIES TO THE CALL.

It will be of interest to our members throughout the land to know of the new lease of life that Hoo-Hoo has taken on in the Norfolk District.

Parson Simpkin, Chaplain of Hoo-Hoo who spent Christmas and New Year with his son, Dr. John M. Simpkin, of Norfolk, took advantage of the opportunity to call upon the old members of the district and meet with the eligibles.

On Tuesday noon, January 2nd, Parson Simpkin was a guest of a group of leading Hoo-Hoo and lumbermen of Norfolk at a luncheon. This opportunity was afforded Parson Simpkin that they may know something of the activities of Hoo-Hoo today and of its ideals. The talk given by the Parson which outlined the activities of the Order and the good work it is doing throughout the United States was received with great interest and as a result on the evening of December 5th, a concatenation was staged and five applications were received for new members and six reinstatements.

The event was greatly enjoyed by all and the degrees were conferred in a most impressive manner. The new members added and those reinstated are of the kind that lend prestige to the growth of Hoo-Hoo in the state of Virginia.

COLORADO SPRINGS LIVENS UP.

Thirteen candidates were ushered into the fold on January 15th at a lively Concatenation at Colorado Springs, according to word just reaching National Headquarters from J. T. Brown, Vicegerent Snark for the State of Colorado. Five reinstatements were received at the same Concat. All of the members of the committee which had charge of the affair were live wires and the initiates were prominent in the trade in their state.

Parson Simpkin was in Colorado Springs prior to and assisted in the arrangements for the concatenation. He delivered an inspiring address before the Mountain States Lumber Dealers Association which was impressively received, but was unable to remain over for the ceremonies.

BOSTON TAKES IN CLASS OF FOURTEEN.

One of the most successful Concatenations in many months was that held in Boston, Saturday, February 17, when a class of fourteen prominent and representative lumbermen were taken into the Order. This Concat was held during the Annual Convention of the Massachusetts Retail Lumbermen's Association.

The arrangements for the affair were in the hands of Vicegerent Snark U. M. Carleton. He was ably assisted by Frank Naylor of New York City. Following the initiation all participated in a dinner arranged for the occasion which was greatly enjoyed by all.

Secretary-Treasurer Isherwood has worked out arrangements and plans for at least three concatenations to be held at prominent centers in the state before

Hoo-Hoo's Brilliant Record

The strength of any organization to the greater degree depends upon the recognition it receives from those who are directly concerned in it. The recognition Hoo-Hoo has received since the last annual meeting in September, clearly indicates that the purpose, principles and the service it is rendering, not only to the lumber industry, but to humanity is being appreciated.

This is so forcibly brought to our attention from the fact that from September 9 to March 1, we have added 746 new members and applications for reinstatements have been accepted and recorded for 248.

Further, this increase in membership of new members and reinstatements is more than of ordinary interest because of the fact that list of new members and reinstatements represents some of the most prominent influential men of the industry. Here is the detailed record:

Jurisdiction No.	Concat	No. Initiated	Members
1. Snark of the Universe, W. S. Dickson.....	5	125	..
2. Senior Hoo-Hoo, C. D. LeMaster.....	6	125	..
3. Junior Hoo-Hoo, M. M. Elledge.....	1	8	..
4. Bojum, Donald H. Clark.....	7	74	..
5. Scrivenoter, E. S. Anderson.....	7	112	..
6. Jabberwock, C. B. Harmon.....	2	15	..
7. Custocatlan, R. D. Mundell.....	1	13	..
8. Arcanoper, L. R. Putman.....	10	207	2
9. Gurdon, W. A. Nichols.....	5	67	..
Total.....	44	746	2
Total number of Reinstatements to date.....		248	

the end of the Hoo-Hoo year, next September, so as to afford the members of the state the opportunity of attending concatenations at a time other than the one Annual event and with the idea of organizing Hoo-Hoo Clubs so that the members may enjoy some of the greater benefits of Hoo-Hoo.

LE MASTER DIGS IN HIS SPURS.

When C. D. LeMaster, Supreme Senior Hoo-Hoo, gets an idea, it doesn't require much time to put it in action.

Mr. LeMaster got the idea several days ago that Central California needed about two big live concatenations to keep the rest of the state talking about Hoo-Hoo in that particular section. Therefore, he promptly got in touch with A. W. Bernhauer, Vicegerent Snark for the San Joaquin district and together they arranged tentative plans for a monster concat early in March.

Not satisfied with this, Mr. LeMaster persisted in his efforts and if nothing happens to prevent it, there probably will be a second concat later in the month. The first, according to reports reaching National Headquarters, undoubtedly will be held in Fresno and the second in Stockton. Definite dates have not yet been set, but there will be plenty of kittens for both.

BIG DOINGS IN TEXAS IN APRIL.

W. E. Black, of Dallas, Vicegerent Snark for Central Texas and the spark plug who started the Hoo-Hoo explosion in his state last year, has sent word to National Headquarters that Dallas is planning a monster concatenation on Tuesday, April 10th. Characteristic of the way he does things, Mr. Black is lining up a strong committee to work out plans for this affair and he already is assured both of a large class and the cooperation of the most prominent men in the trade in that locality.

To make the outlook still more rosy, Mr. Black has been pledged the support and active help of Supreme Gurdon, W. A. Nichols. This concat will be held during the Annual convention of the Lumbermen's Association of Texas, an event which makes it certain that candidates from all over the state will be taken into the Order.

Other interesting details are being worked out, which will be announced in the near future.

CONNECTICUT HITS THE BALL TWICE.

Under the able guidance of Vicegerent Snark N. B. Richards, the live members who are guiding the destinies of the Order in Connecticut are "up and at it" every minute of the day. Evidence of this is found in a letter to National Headquarters from Mr. Richards in which he reports two successive concatenations for the Waterbury district on February 14 and 15, during the Annual convention of the Connecticut Retail Lumbermen's Association. Large classes were taken in at both concats which were held at the Elton Hotel.

Parson Simpkin was present and as usual gave his very valuable assistance Brother McFarland of New York also was present and rendered wonderful assistance. Brothers F. C. Tilden, James Hill and M. M. Guilford brought in seventeen kittens. In all twenty-four candidates were taken in and one reinstatement received.

"This meeting," reports Mr. Richards, "has been so encouraging and our membership is so increasing that we anticipate in thirty days holding another concatenation in Hartford."

THE "MUT" MOTORIST.

I knock the mut motorist.
He leaves the curb without signal—stops suddenly in traffic without warning.

He uses his horn instead of his breaks in a street filled with playing children.

He steals places in traffic and "cuts in" regardless.

Overtakes and passes another car near the brow of a hill, or on a curve. Stops his car on a curve in the road without getting out of the roadway.

He hogs the road.

His lights are blinding, nor will he dim them—damn him.

He drives with a snoot full.

He is a curse—an abomination—an affliction to humanity.

I knock him.—[E. F. Williams.

All About You and Your Hoo-Hoo Club

Minnesota Counsellor



Thomas McCann, Vice President of the Shelton-Hixon Lumber Company of Minneapolis, has been appointed State Counsellor for the State of Minnesota.

Mr. McCann is not only enthusiastic, but one of the most loyal Hoo-Hoo. He has been a most efficient and loyal worker for the Order, serving as Vicegerent when located at Bend, Oregon, in 1920.

Mr. McCann's appointment adds great strength and prestige to the Order as he is numbered among the influential and prominent lumbermen of the country and is nationally known, having served as President of the Western White Pine Association and has been and is a very active worker in lumber associations.

The acceptance of Mr. McCann to this appointment will be more than pleasing to the many members throughout the country and adds greatly to the strength of Hoo-Hoo and the activities of the State he represents.

SAN DIEGO HAS A SURPRISE PARTY.

One of the most enjoyable events in the history of the Order took place in San Diego, Calif., on February 16, when, under the guidance of Vicegerent Snark Fred C. Hamilton, a "surprise party" was staged on members of the Hoo-Hoo Club in that city. After the members had been seated for the dinner, wives and sweethearts who had been concealed in another room rushed in to the banquet table much to the astonishment of those present. There were eighty-one at the spread when it got under way. In reporting it to headquarters Mr. Hamilton says:

"Of course we did not expect all the good wives to keep the secret, but they all stood up and crossed their hearts they had not told their husbands of the surprise we had in store for them. When the boys arrived at the banquet hall, they could not figure the extra set ups, but we pulled the sack on them by telling them there were some fifty members coming from Los Angeles. In seating the San Diego concat, we advised them not to bunch up but to separate so that when the Los Angeles boys came in it would be somewhat of a get acquainted

party. A few minutes after they were seated, we had arranged with the waiters to pull off a fake fight and the head waiter ordered them from the room and apologized for their unruly conduct, and advised that he would immediately get another set of waiters. He immediately opened the doors and about forty ladies rushed into the banquet hall.

"The evening was spent by enjoying a very fine dinner, followed by several musical and dancing numbers.

"I am more than ever sure of the fact that these get together gatherings are one grand thing for the lumber industry, as during this evening some of the old timers who are reviving their enthusiasm for Hoo-Hoo came up and said, 'that's the stuff; let's have more of it.'"

San Diego has one of the liveliest Hoo-Hoo Clubs in the country and has accomplished much good in bringing the various elements of the business into harmonious relations. Plans are now under way to establish permanent headquarters, in which will be included a timber exhibit. Another fine idea now being developed is the setting apart of a section in Balboa Park to be set out in various species of trees, including redwood.

HOO-HOO HEAR OF MEXICAN TRADE.

F. H. Farwell, Vice President and General Manager of the Litcher-Moore Lumber Company, Orange, Texas, was the principal speaker at the regular monthly banquet of the Beaumont, Texas, Hoo-Hoo Club on January 9, at which President Rex H. Browne presided. Mr. Farwell's address was on Mexico, from which country he recently returned. He said in part:

"I came back from Mexico with a wholesome respect and pity for the rank and file of the Mexican people. It must be remembered that the present generation knows little but to fight. I never saw a people more eager to learn and they are the most grateful I have ever read of.

"A prominent contractor told me that when a Mexican of the lower class came to the United States and was given an opportunity to see our ways, he never returned to his native state. One of our greatest curses is the attitude of some Americans in Mexico. The clamminess of foreigners is another drawback in building up more friendly relations. They are strictly for their own colony. While there they took up a collection for charity. It was all for Americans and not one peso was thought of for the Mexicans.

"One piece of advice I would like to leave with you is not to go to Mexico looking for a job—take your job with you. One thing we should do is to get our minds off of Armenia, China and other foreign countries long enough to put our arms around Mexico as we did

Cuba and teach them how and help them do their work.

"Don't kid yourself about the amount of goods we ship into Mexico. The shipments from Beaumont, Orange and Port Arthur, with the exception of lumber, don't make a ripple. The older establishments which were there before our time are getting and holding the trade. We are only scratching the surface and making a chance for future development.

"We must forget about foreign countries across the water, and get down and discuss a people at our doors where there is just as much suffering and need for assistance. No one else is going to help them. Europe is not going to help us or them, and if we will take care of those at our door, it will be returned a thousand times in fifty years. Yet we are turning a deaf ear. Every day the Mexican people turn their faces to the north in their appeal for help. They wonder when it is coming."

George Coburn, auditor for Litcher-Moore gave a humorous account of a trip through Mexico. President Browne extended an invitation to Orange Hoo-Hoo to attend all functions at Beaumont.

REWARD FOR MURDERER OF HOO-HOO MEMBER.

The Atlanta Hoo-Hoo Club has posted a reward of \$100.00 for the capture of a negro who shot and killed Mr. D. Hall Williams on Saturday, December 24, in the rear of his residence in Atlanta. Mr. Williams was owner of the Williams Lumber Company in the Georgia city and was one of the widest known and most highly respected men in the trade in the south. He was No. 31913 in the Concatenated Order of Hoo-Hoo, having been initiated into the Order on May 4, 1922.

The negro who shot him is believed to be Mack Wooten, an escaped convict. The negro was serving a term for highway robbery when he gained his freedom from the Alabama State penitentiary at Montgomery. He shot down Mr. Williams with a revolver after the latter had ordered him out of the servants' quarters in the rear of his residence. The Atlanta Hoo-Hoo Club, of which R. C. Morrison is president, sent the following letter to the Chief of Police.

"The Lumber Dealers of Atlanta greatly deplore the brutal murder of Mr. D. Hall Williams and believe that an additional reward would be an extra incentive to capture his slayer. We wish to offer through our Atlanta Hoo-Hoo Club, which is composed of all the lumbermen of the city, a reward of \$100.00 for the capture of his slayer."

Besides this, the Club sent a floral offering to the residence. Mr. Williams' funeral was held from the family residence at 75 West Fifth Street. It was attended by nearly every Hoo-Hoo and lumberman in the city.

A ROYAL TIME WAS HAD BY ALL.

The marked spirit of good fellowship and wholesome social relationships which are being developed through Hoo-Hoo in the San Diego district was the subject of strong addresses which were delivered by G. F. Hoff, Secretary of the San Diego Material Men's Association, A. G. Larrick of the Barr Lumber Co., of Santa Ana and Fred Hamilton of the Benson Lumber Co., of San Diego, while they were guests recently of John C. Barger, of the Ramona Lumber Co., at Kenilworth Inn, and of the delightful resorts in the southwestern part of California.

Many other lumbermen and their families were guests of Mr. Barger on the same day. The party motored out from San Diego and made an inspection of the country around Lake Henshaw before winding up at the inn for dinner. An informal reception also was held in the Women's club house at Ramona. A delectable dinner was enjoyed after which there was community singing led by Mr. and Mrs. H. L. Sullivan.

G. F. Hoff, Secretary of the San Diego Material Men's Association, was constmaster at the informal meeting which followed. Mr. Barger opened the speaking with a few words of welcome. Responses were made by L. B. Hanna, former Governor of North Dakota, who is now interested in lumber enterprises in San Diego and Messrs. Larrick and Hamilton. The latter two pointed out the great things accomplished through the order and pointed with pride to the fact that the San Diego district is almost 100 per cent Hoo-Hoo.

ST. LOUIS HOO-HOO CLUB STARTS OUT WITH A BANG.

The newly elected officers of the St. Louis Hoo-Hoo Club No. 6 who will serve during the coming year were installed at a luncheon at the American Annex Hotel on Tuesday, February 6. The meeting was honored with the presence of Bolling Arthur Johnson, Secy of the House of Ancients and founder of the Order, who was in St. Louis on business and present by special invitation. Mr. Johnson addressed the meeting praising the growth of Hoo-Hoo Clubs throughout the land and the splendid work they were doing in creating stronger ties of good fellowship. The highly instructive remarks of Mr. Johnson will be most helpful to the newly elected officers.

Dr. Herman Von Schrenk, President of the Missouri State Forestry Association addressed the meeting outlining the plans of the Association regarding the forest conservation and other kindred work in behalf of the industry. Mr. Dunlap, Secretary of the Association, followed Dr. Von Schrenk, laying stress upon the importance of the greater cooperation of all concerned in aiding them in perfecting their plans for the Association. The St. Louis Hoo-Hoo Club

voted unanimously to get solidly behind the Association program and to ask support for it from the public.

The officers installed were: President, H. M. Willhite; Vice President, Fred Christman; Secretary-Treasurer, C. C. Mullen; Directors: Julius Seidel, J. C. Anderson.

J. C. Anderson, newly appointed Vicegerent Snark for Southeastern Missouri, said that plans had already been formulated for a concatenation for Friday evening, February 23, following the last days' session of the Southeastern Lumber Dealers' Association meeting in this city, and they already had twenty-one applications in hand and asked all members present to secure at least one candidate. This concatenation will be staged at the Statler Hotel. Following the concatenation a buffet luncheon will be served and other entertainment provided in which the ladies will participate.

L. M. Tully, chairman of the entertainment committee stated that at least four dinner dances would be arranged for during the year by his committee, assuring the ladies of plenty entertainment and a good time as well as the members of the Order. Roy Edmonds, chairman of the publicity committee, announced that his committee would see that all activities were given publicity through local papers and the lumber trade press.

CAIRO CLUB PERFECTS ORGANIZATION.

With Vicegerent Snark J. L. Corn presiding as temporary chairman, the first meeting of the newly formed Hoo-Hoo Lumbermen's Club of Cairo, Ill., was held on January 31, at the K. M. K. C. Hall. At this meeting, the following officers and directors to serve for 1923, all representing the highest type of men in their territory, were elected:

President, Jesse A. Beables; Vice President, Thos. M. Howley; Secretary-Treasurer, L. S. Johnson; Directors, U. S. Musick, Nelson Windsor, E. P. Fletcher, P. T. Langan, O. B. Archibald.

Following the election, several talks were made, in which the importance of a Hoo-Hoo Club in Cairo was emphasized and predictions made for its unqualified success.

ATLANTA CLUB TAKES LEAD IN FORESTRY.

Recognizing the great service Hoo-Hoo can render in the matter of protection of the nation's supply of lumber, the Atlanta Hoo-Hoo Club has taken the lead by laying of plans to purchase a large tract of land (some 5,000 to 6,000 acres) on St. Simon's Island and establish thereon a forest game and fishing reserve. The first report of this important venture was sent to national headquarters by C. B. Harman, Supreme Jabberwock.

In explaining the proposal, Mr. Harman says the Atlanta Club has discussed forestry on several occasions

during the past year. The present plan is therefore, the outcome of these discussions. Funds for the purchase of the tract of land would be raised by the sale of stock and the present plan calls for all of the stock to be owned exclusively by Georgia Hoo-Hoo. In other words, according to Mr. Harman, the Atlanta Club wants to make this "an outstanding exponent of Hoo-Hoo in Georgia."

The venture is known to have the backing of several of the most prominent and influential members of the Club, which leads to the belief that it will be adopted. A comprehensive investigation of its merits is being made and a thorough report will be rendered to the Club at its next monthly meeting in January.

MINNEAPOLIS ELECTS OFFICERS.

Characteristic of the way they do things in Minneapolis, the Hoo-Hoo Club of that city met on February 8 and perfected organization, including the election of officers to serve during 1923. All of the officers elected are of the highest type, men noted in the industry for doing things. In conveying the news to National Headquarters, Vicegerent Snark Ted T. Jones said the club will meet regularly twice a month. The next meeting will be held at the West Hotel on February 22. The officers elected were:

A. A. Hood, President; R. F. Duncan, Vice President; W. H. Budeau, second Vice President; A. S. Bliss, Secretary-Treasurer; Board of Directors, G. P. Thompson, Thos. A. McCann, M. J. Scanlon, Platt B. Walker, O. E. Deckert; Entertainment Committee, M. H. Schlusser, R. E. Saberson, L. C. McCoy, Roy Thompson.

GOOD NEWS FROM SAN DIEGO.

The following extract from a letter to National Headquarters from Vicegerent Snark O. S. King of San Diego, Calif., is passed along so that other Hoo-Hoo Clubs may know how a real "live wire" performs:

"I want to take advantage of this opportunity to tell you of the progress we are making at the present time. We have a weekly luncheon, which is held every Wednesday, which has been bringing good turnouts, and it is through the close relationship that one gathers at these meetings that is making the boys who meet on the outside in a competitive way to do so with the spirit of good-fellowship and not with the old antagonistic feeling that used to rule in the past.

"As our special feature this month (and I wish to say that each month we try to have a special meeting of this kind) we are to make a trip about seventy miles into our back country and inspect a big dam that is being built which will mean a great deal to our community and which we feel that everybody in the lumber industry should be acquainted with."

BEAUMONT WANTS ANNUAL IN 1924.

Bring the 1924 Convention of the Texas Lumbermen's Association to Beaumont, open the eyes of nine kittens on April 7 in order that they may be fit for slaughter on April 9, and take the March concatenation in Lufkin, was the ambitious program laid out by the Beaumont Hoo-Hoo Club at its regular monthly meeting in the Crosby House.

When President Rex Browne asked about a concatenation for the near future there was unanimous assent. W. A. Nichols, Gurdon and No. 9 on the Supreme Nine, was the first to support the movement. In order that it may be more convenient for out-of-town members and candidates to attend, it was decided to hold the concatenation on Saturday night, April 7. This will give the nine kittens (that being the number limited for any concat) time to get from under the influence of arnica and enjoy the regular luncheon to take place the following Monday.

In order that no time might be lost in going after this convention, a committee composed of LeRoy King, Herbert Oxford and Andrew Kaulback was appointed to confer with the Chamber of Commerce and Young Men's Business League regarding the matter. Gurdon W. A. Nichols and President Rex Browne will work in conjunction with the committee.

EL PASO HOO-HOO PLAN NEW BUILDING CODE.

Under the able guidance of Vicegerent Snark R. A. Whitlock of the El Paso Lumber Co., and the circle of live wire associates who are lending invaluable aid to him, Hoo-Hoo has undertaken a task of far-reaching consequence to the industry in El Paso, Texas. A report has just reached national headquarters to the effect that the Woodworth Hoo-Hoo Club in El Paso decided at a meeting on January 9 to take some action looking toward the abolition of a city law which prohibits shingle roofs inside the corporate limits of El Paso.

Certain other restrictions governing construction of buildings and houses also exist in the Texas City as the result of which brick and composition roofing dealers have been having things pretty much their own way. Members of the Order in El Paso feel these laws are unjust and discriminating and they are going to make a concerted effort to have them changed so that the lumbermen may have the chance they deserve. The condition complained of has existed for the past ten years, but it was only recently when Hoo-Hoo in El Paso made such rapid gains in strength through increased membership that steps were taken to remedy it. The present plan is to frame a new building code that will remove the unfair restrictions. It will have the backing of the most influential lumbermen of El Paso who are also prominent in Hoo-Hoo affairs. This is one of the most splendid examples of constructive work by the Order that has reached national headquarters for some

At the St. Louis Dinner Dance

Nary a livelier night in the annals of the Order was had than that of January 22 at the Gatesworth Hotel in St. Louis. For there and then gathered the members of St. Louis Hoo-Hoo Club, No. 6, with their wives, sweethearts and sisters, first for a banquet of delectable food and then for the serious business of selecting officers which will guide the club through the ensuing year.

It was by all odds the biggest turnout of any Hoo-Hoo function in St. Louis in years, aside from the National convention of the Order. J. H. Allen, the retiring President, presided as toastmaster and got away with it so successfully that he was almost the main attraction of the evening.

We say almost. For there were other things that tended to enliven matters considerably. Chief among these were campaign speeches by Past Snarks Julius Seidel and L. M. Tully. Seidel had charge of the "Tom Cats" and Tully of the "Pussy Cats," these being the designations of the rival tickets in the

field for officers. Tully's slate carried off the major portion of the honors, but Seidel holds that this happened despite and not because of the flowery oratory of his illustrious opponent.

Officers chosen included H. M. Willhite, President, Fred Christmann, Vice-President, C. C. Mullen, Secretary-Treasurer and J. C. Anderson and Julius Seidel, Directors. The latter was given the job of Director largely because of his efforts to beat Tully. Tully himself is authority for the statement.

The affair was a dinner dance and was one of the first several functions which are planned throughout the year. Willhite outlined his program as follows: "We're going to put through what we start and we're going to cut out all hot air." As one Hoo-Hoo remarked, "he said a lot in less than three minutes."

A message from W. S. Dickason, Snark of the Universe, praising the work of the St. Louis Club and reminding them of the solemn obligations of Hoo-Hoo was read.

time and doubtless will have the encouragement and well wishes of Hoo-Hoo throughout the country.

In connection with the report concerning this phase of the Woodworth Hoo-Hoo Club's work, news of a concatenation to be staged in El Paso January 27, also was forwarded to the Secretary-Treasurer. Five candidates who were to have been admitted at the last concat will be received on that date. Besides, there are prospects of several more provided they measure up to Hoo-Hoo standards. Vicegerent Whitlock reports that Hoo-Hoo buttons are becoming as thick as flies in a bowl of sugar in El Paso.

ORANGE PUTS OVER BIG IDEA.

Mr. Rex H. Browne, Vicegerent Snark for Southeastern Texas, is receiving the congratulations of the Order in Texas and elsewhere for the splendid efforts he put forth which culminated in one of the most pleasing and highly successful Concatenations held in the Lone Star State for some time. The affair took place at Orange, Texas, on the night of

December 16. Eighteen prize Kittens were assembled and conducted into the realm of Hoo-Hoo, while ten reinstatements were received, making a record of which those connected with the Concat may well be proud. However, Orange has the reputation for accomplishing big things as a class of slightly larger proportions was taken in down there last August.

In order to heighten the spirit of the occasion and to show the populace how Hoo-Hoo does things when the notion strikes them, a parade was staged in the afternoon in which the leading lumbermen of Orange participated and which aroused considerable enthusiasm. Besides a large delegation from the Hoo-Hoo Club of Beaumont went to Orange to lend a hand in the proceedings. Their presence added a lively touch.

Vicegerent Browne in reporting upon the affair to National headquarters expressed appreciation of the efforts put forth by Mr. W. A. Campbell to make the Orange affair such a great success. Mr. Campbell directed the arrangements.

"THE GREATEST ANNUAL FOR THE GREATEST YEAR—NEW ORLEANS"

Allen's Touching Speech

Brother J. H. Allen of the Sterling Lumber Company, recently retired after faithful and splendid service as president of St. Louis Hoo-Hoo Club No. 6. Presiding at a dinner for members of that club on January 22, Mr. Allen opened the affair with this short address:

All of our senses are satisfied at once here—we see beauty everywhere—the lighting, the decorations, the flowers and the beautiful women, to whom we give a special welcome. The flowers give forth the sweetest odors; we hear soft strains of sweet music, our taste has been satisfied with the most palatable food; in soft chairs and this harmonious surrounding we feel comfortable.

If we should close our meeting here our satisfaction and pleasure would be short-lived. The satisfying food of our five senses leaves us nothing permanent. It is soon dissipated and forgotten. There is here a more lasting thing—the great invisible spirit of friendship. We are all submerged in friendship. Its calm and satisfying waters pervade us. This is the great urge within us which makes us joyous permanently if we let it speak its feeling. We are brothers—friends, here to associate our ideals with the purpose of enriching friendship's soil, so that social, commercial and spiritual relationships can grow bigger, clearer and dearer. This spirit of brotherhood is the greatest, most lasting and satisfying substance in life. Tonight, in our merrymaking, let us enrich it.

IMPORTANT MEETINGS AT AMARILLO, TEXAS.

The Hoo-Hoo Club of Amarillo, Texas, got away to a lively and impressive start early in January when it held its first regular meeting and elected officers to serve during 1925. These officers were:

President, G. D. Whitsitt; Vice President, E. N. Burgess; Secretary-Treasurer, U. N. Oliver; Directors, Don Bowie, J. B. Coe, E. L. Roberts, F. E. B. Croft, W. R. Armstrong.

The meeting was presided over by Mr. Whitsitt, whose inimitable humor kept everyone in the right frame of mind. A stirring address was made by J. R. Hill, in which he stressed the great benefits such a club could bring to all of its members as well as the entire industry in Amarillo. It was an enthusiastic meeting from start to finish. A program committee was appointed, whose duty it will be to prepare each month a program for the meetings and topics of interest and benefit to lumbermen will be discussed at all of the meetings.

The regular monthly meeting of the Amarillo Hoo-Hoo Club was held at the Amarillo Hotel, Thursday evening, February 9, at 6:15 p. m. There were twenty-six members and guests present.

The program consisted of some very interesting talks by members. Neil Griggs, an old time Hoo-Hoo and lumber-

man made a splendid talk on pioneer days in the lumber business in Amarillo. He came to Amarillo in 1901 and now is the pioneer lumberman of Amarillo. Mr. H. W. Galbraith made a very fine address regarding the possibilities of co-operative effort toward increasing the demand for owning homes in Amarillo and brought forth many strong points showing the benefits to be derived from a concerted plan on the part of the lumbermen toward this end. A long discussion was entered into toward "Own Your Own Home Campaign," which the realtors of Amarillo are contemplating and the matter of participation of the Hoo-Hoo Club in this movement was referred to a special committee.

The entertainment portion of the meeting was in charge of Mr. E. L. Roberts. Nine new members were admitted to the Club at this meeting. U. N. Oliver, Secretary, in reporting the meeting to National Headquarters says: "We are already finding a different spirit among the lumbermen's fraternity in Amarillo as a result of the two meetings we have had and believe this is going to be of wonderful benefit to all concerned."

FIRST LUNCHEON IN MINNEAPOLIS.

The first luncheon of the Twin Cities Hoo-Hoo Club was held Thursday noon, February 22, at the West Hotel, with an attendance of sixty-three.

After the luncheon had been disposed of President Arthur A. Hood called for reports of the activities of the various committees and reports were presented by W. R. Hasselin, of the fraternal committee; Charles A. Pierce of the publicity committee; J. J. Mallowney, of the sports committee; Grant Gray, of the roster committee; H. P. Partridge, of the house committee; W. W. Vawter, of the public affairs committee; W. M. Watson, of the attendance committee; and Roy Thompson, of the publication committee.

Supplementing the last report, E. H. Broughton gave some details of the plans for issuing the "HOO-HOO HOOTER" twice a month, saying that they would require a certain amount of advertising to support the publication and asking for bidders for space for the issues during the next six months. Twenty-eight responses were received insuring the financing of the publication.

President Hood then introduced three new members: Henry Berg, Arnold Nelson and Frank A. Kingsley. The new members were welcomed in a few remarks made by Vicegerent Snark T. T. Jones.

Reporting for the committee in charge of the trip to Duluth to the Concatenation which is to be held March 1, Roy Thompson said that up to date fifteen affirmative replies had been received.

Explaining that the chief speaker of the day, Grover M. Conzet, assistant state forester, had at one time been employed by the Shelvin interests, Mr. Hood called upon T. A. McCann to introduce Conzet.

New Vicegerent



Following the concatenation at Duluth it was announced that C. A. McDonald had been appointed Vicegerent Snark for the Duluth district. Mr. McDonald is general manager of the C. A. McDonald Co.

He was tendered an ovation that lasted for several minutes when the news was made known. It was a fitting tribute for Mr. McDonald is one of

the most popular and influential members of the Order in the state. Hoo-Hoo is certain to gain added prestige as the result of this appointment.

ST LOUIS CLUB HAS LUNCHEON.

Sixty loyal and enthusiastic members of the Order attended a luncheon of St. Louis Hoo-Hoo Club No. 6, at the American Annex Hotel on Tuesday, March 6. H. M. Willhite, President, presided. L. M. Tully, Chairman of the entertainment committee, told of the splendid dinner dance to be held at the Gatesworth Hotel on April 5. He warned them that only 250 could be taken care of and that reservations would close on March 31. J. C. Anderson, Vicegerent Snark, also told of plans for a concatenation in the middle of April. He pledged himself and co-workers to make this Club one of the best in the land and to secure new members and reinstatements. Judge V. W. Garesche was presented to the members by his friend J. H. Allen. In a short speech Judge Garesche dwelt upon the importance of friendship and fellowship.

LOS ANGELES HOSPITAL FUND GROWS.

The fund of the Los Angeles Hoo-Hoo to provide a third bed in the Orthopaedic Hospital is almost complete, according to reports reaching National Headquarters. Vicegerent Snark Williams said at the last meeting that only about \$5.00 remained to be collected. Two beds have thus far been installed and are being supported by Hoo-Hoo. The funds are raised by assessments of fines against members tardy at luncheons and other Hoo-Hoo Club functions and also by voluntary contributions.

The management of the Hospital has written a letter of thanks to the Los Angeles Hoo-Hoo Club for its support. This is certainly a noble work and deserving of the commendation of the entire Order.

Be a Booster.

"LADIES' NIGHT" A HUGE SUCCESS.

The first official "Ladies' Night" of the Beaumont, Texas, Hoo-Hoo Club, held in the main dining room of Hotel Beaumont on Saturday, December 9, was an inspiring success, according to a report forwarded to Secretary-Treasurer Isherwood by C. E. Locke, Secretary of the Beaumont Organization. Sixty-eight members and guests attended the function of whom thirty were wives and sweethearts of the highest lights of lumberdom in Beaumont.

Mr. Rex H. Browne, President and Vicegerent Snark for Southeast Texas, presided over the meeting. He made reference, in a brief address to the Concatenation at Orange, Texas, on December 16, and a poll showed some twenty or thirty Beaumont Hoo-Hoo who intended making the trip to that city. A committee, composed of W. A. Nichols, L. W. King and P. P. Butler, was appointed by Mr. Browne to arrange all the details of the jaunt to Orange.

The Kiwanis quartette rendered several selections following the address by Mr. Browne, vocal selections by Mrs. C. E. Locke, and piano solos by Mr. John W. Newton were thoroughly appreciated and roundly applauded. At the close of the program many couples repaired to the roof garden to dance.

It was one of the most enjoyable affairs in the history of the live Beaumont Club and such a great success from a feminine point of view that the ladies have requested that more and more "Ladies' Nights" be held. Beaumont will see that their wishes are granted.

HAPPY HOO-HOO PARTY AT LOS ANGELES.

As happy a party of Hoo-Hoo nobles as ever assembled, accompanied by their wives, sweethearts, sisters and daughters, gathered at the Vista del Arroyo Hotel late in January for the first social function the Los Angeles Hoo-Hoo Club has promoted for many a green moon. Dinner was served after which there was dancing, the orchestra blazing away until the early hours of the morning. The affair, greatly enjoyed by all, was in charge of Berne Baker, Chairman of the entertainment committee, and his capable company of assistants.

THE MAN WHO DID NOT READ ADVERTISING.

Big Ben roused the household.

Tossing off the *Nashua*, The Man Who Did Not Read Advertising slid out of the *Simmons*.

A cold plunge in the *Standard*, followed by five minutes with *Williams, Rubbersel* and *Gillet*. A brisk session with *Colgate's Ribbon* atop a *Pro-phy-lac-tic* produced the *Smile that Won't Come Off*.

Shedding his *Faultless*, he donned his *B. V. D's Phoenix, Paris* and *Regals*, selecting a natty *Cheney* that harmonized with his *Manhattan*, knotted it in an *Arrow* and topped it all with a *Kruppenheimer*.

Hoo-Hoo Booth No. 9 Attracts Notice



Wide advertising of the great ideals which make up the gospel of Hoo-Hoo was given through a booth established at the Northeastern Retail Lumbermen's Association in New York City during the latter part of January. F. W. Naylor Vicegerent Snark for New York, was active in providing this novel means of boosting the Order.

Literature of all sorts was distributed

from this booth, which went into the hands of lumbermen from all sections of the state. In addition, it provided a meeting place for old friends both in and out of Hoo-Hoo and this is a feature which it is believed will attract many new members into the fold. The booth, according to Mr. Naylor, attracted wide attention and resulted in the spreading of much information about Hoo-Hoo.

At breakfast was a *Sunkist* split in twain, fringed by *Grape Nuts*, scarcely hiding the *Shredded Wheat*. The pungent aroma of *Blanke's Farst Blend* procolating in *Manning-Bowman* mingled with *Beech Nut* and toasted *Butter-Krust*.

Fifteen minutes later, he reached for his *Stetson* and *Fownes* and was into a waiting *Franklin*.

At his office, his mail lay on a *Globe-Wernicke*. He dictated several letters into the *Ediphone*, which the stenographer later transcribed on *Hammerhill Bond* with her *Royal* and passed back to him to sign with his *Waterman*. Several changes

in a circular to be *Multigraphed* were made with a *Wahl Eversharp*.

Consulting his *Waltham* he made ready to attend a board meeting at which he was to make an address on "Advertising." At 11 o'clock he took his place at the big table lit a *Robert Burns*, listened to what others had to say and then declared:

"I do not believe people read advertisements. I always skip the advertisements in the magazines and newspapers and advertising does not affect my purchases in any way."

Prying Into Old King Tut's Tomb

Address Delivered by A. A. Hood,
Pres. Twin City Hoo-Hoo Club—
Hoo-Hoo Banquet Spalding Hotel,
Duluth, Minn., March 1st.

JUST this morning, by radio, I received from Lord Carnavon, information that from his excavating and research work in the Valley of Kings he had discovered that there was a Lumbermen's Order thirty-five hundred years ago in Egypt with the Black Cat as a symbol, very similar in its organization to the Hoo-Hoo of today. The only difference was that they called them Coo Coos instead of Hoo Hoos, but that was probably more a question of Egyptian pronunciation than anything else.

It seems that according to this information that came in by radio, that the custom in those days in Egypt was for all the Kings and prominent Lumbermen to have a three lettered first name, by which they called each other affectionately, just like we call each other Bill, Jack, Bob, Pete, etc., they called each other Tut, Til, Tat, Tub, Ted, Tim.

The big guy in the king business was Tutankhamen, in whose grave they are finding all this information and the big cheese in the lumber business in those days and the head of all the Coo Coos was Ted Onsjay. The parchments unearthed showed that they had some dispute, to start with, as to whether the Black Cat should be the symbol of this Egyptian Lumber Fraternity. They were agreed that all members in order to get in would have to be lumbermen who got a hump on them. They decided on the cat as a symbol because it had nine lives and its tail formed the mystic figure nine when its back was humped.

A number of Black Cat pins found in the tomb showed that all of these old Egyptian lumbermen carried a piece of hump around with them the same as the Hoo-Hoo do today.

One of the most important manuscripts found in the tomb was a letter written by Ted Onsjay, the head of the Coo-Coos on the upper Nile, to Tuk-it-all-away, the Snark of the Cairo Coo-Coo, giving him nine reasons why they should have a Coo-Coo lunch club in Cairo, similar to the Rotary and Kiwanis clubs of those days. These reasons I have here with me, and every one of them applies today. I will present them to you as nine very good reasons why Duluth and Superior should have a Hoo-Hoo lunch club.

Why Duluth and Superior Should Have a Hoo-Hoo Lunch Club.

The first reason given is that the Hoo-Hoo Club brings a closer feeling of comradeship among members. We have found that to be true in Minneapolis. When you put your feet under the table with a Hoo-Hoo gang and sing and give the Hoo-Hoo yell to loosen the heart strings, before you know you will be slapping each other on the back and will not think of addressing any other Hoo-

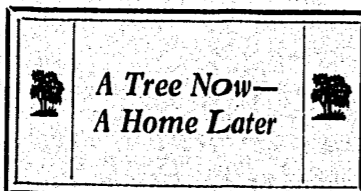


A. A. Hood

Hoo except by his first name. The smiles will be all over the room, and for the first time since your boyhood you will have that feeling of being pals with your Brother Hoo-Hoo. That certainly will bring back the days of real sport.

The second reason is that the Hoo-Hoo lunch club promotes a better relationship and friendship among the families of Hoo-Hoo members. We can't have too many friends today, and we very often find when we uncover new friendships in Hoo-Hoo that the members' families are just as good a sort as the Hoo-Hoo themselves. And besides, if the families get acquainted, it makes it easier to get away to the Hoo-Hoo meetings.

The third reason old Snark Ted gave was that Hoo-Hoo lunch clubs promote a more broad education in lumber terms and uses. You candidates undoubtedly will be surprised before the evening is over in spite of your experience as lumbermen, how many things there are you do not know about the business. At the Hoo-Hoo lunch club meetings you can have technical talks on various phases of the lumber industry that will bring a world of information to all of you. Why, just the other day at our Twin Cities Lunch Club meeting in Minneapolis I got an idea from the man sitting next to me that meant \$450.00



to me that afternoon, and will probably mean thousands of dollars to me in buying the item in the future.

The fourth reason you should have Hoo-Hoo Lunch Clubs at the head of the lakes is because it adds to the joy of living for the individual lumbermen. All of us are prone to sit in our little six by eight office where we can barely see over the window sill, and get all occupied with our petty little game of piling up the dollars without giving much, if any, thought to anything else. The smiles of your fellow lunch club members will open up a new vista for you, and you will find your heart pocket book filling with bank notes of happiness. Your friends in and out of Hoo-Hoo will get under your hide and find out what a wonderful fellow you really are. Why, even your wife will notice the difference.

The fifth reason is that it will make a better competitor of every member. Who ever heard of competitive troubles among real friends. Misunderstandings may occur, but in Hoo-Hoo these are quickly ironed out.

The sixth reason this wise old Ted gave was that it will provide an education in citizenship to lunch club members. You will find yourself being talked to by government officials and public men from all walks of life who will bring you messages of cheer and inspiration that will awaken you to additional responsibilities of citizenship, and a realization of your greater duties to the community.

The seventh reason is because you will be organized for, and have the machinery to foster all ideas for the public benefit. Your organization will be a powerful voice for public good and the weight behind your recommendations will get favorable action.

The eighth reason you should form a Hoo-Hoo lunch club here is because you will become a member of a national organization of Hoo-Hoo Clubs and when you are visiting in other cities you will find the noon time period spent with Hoo-Hoo lunch clubs in other cities the most worth while hour in the day, cities of Duluth and Superior.

The ninth reason is because it will make lumbermen who are not Hoo-Hoo realize very strongly what they are missing and you will find flocking to the Hoo-Hoo standard the best lumbermen in this section of the state.

In closing I want to extend on behalf of the Twin Cities Hoo-Hoo Club an invitation to join with us when you are in the cities at our bi-weekly Thursday meetings.

Gentlemen: Hoo-Hoo itself is the seed planted in the fertile heart and brain of lumbermen who embrace it. Its growth depends on individual and co-operative action. Fertilize this seed with the exorcating power of enthusiasm, service, clean fun, and brotherhood, and you will find it growing like a beautiful tree. The strong trunk will be the Hoo-Hoo Lunch Club; the leaves and blossoms the beautifying of your individual lives, and the fruit the increased respect, admiration, and affection you read in the eyes of your fellow men.

FORESTRY DOINGS IN GENERAL



WITH this issue of the Bulletin, "Forestry Doings in General" becomes an established department. In it each month will be carried interesting news and notes of forestry movements throughout the nation. Members of the Order are invited to submit material for this page to the Secretary-Treasurer.

THE YEAR IN FORESTRY.

The year 1922 was a great year for forestry in the United States, if not in fact, the greatest yet known by this country.

The final telling blow of the year was the message of President Harding to Congress on December 8, when he said:

"We must encourage the greatest possible cooperation between the Federal Government, the various states, and the owners of forest lands, to the end that protection from fire shall be made more effective and replanting encouraged."

Forestry sentiment is growing nationally, as evidenced by the fact that 1922 opened with the devoting of an entire week to a study of this problem by the Agricultural Committee of the House of Representatives, on the Snell bill, sponsored by the National Forestry Committee, which included the American Newspaper Publishers' Association, the American Paper and Pulp Association, the American Forestry Association, the National Lumber Manufacturers' Association, the Association of Wood Using Industries, and several more local organizations of wide influence.

The hearings by Congress on the forestry question were the most extensive ever devoted to forestry by any organization, private or public, and the facts developed will result in eventual national action for the establishment of a national forestry policy.

The Chamber of Commerce of the United States named a Forestry Committee, which traveled 10,000 miles visiting all of the country's lumber producing regions, as to the effort of the organized business interests of the country to learn the facts, upon which a future national forest policy could be predicated.

New advance steps were taken by the paper industry of the United States toward providing a future permanent supply of raw materials by the development of the national campaign for better forestry knowledge by the paper mills.

The Bogalusa Paper Company, of Bogalusa, La., a subsidiary of the Great Southern Lumber Company, announced as 1922 neared its close, that it was such a believer in forestry that it had turned

over to the state authorities for technical forest management, 53,000 acres, upon which timber will be grown under state law, to provide a permanent raw material supply for its paper mill. This is the biggest forestry step taken by any of the southern states members of the American Paper and Pulp Association.

Forest clubs have been organized in New York City and in Maine, for the getting together monthly of technical foresters, actively practicing their profession. Those in Maine are largely engaged in work for paper companies.

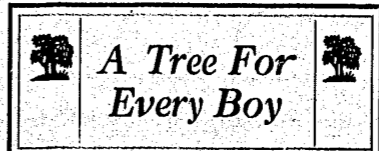
Reforestation is most notably a development of the eastern states, where the timberland was logged off before the lake state forests were touched, and the need has consequently been felt in the eastern states much earlier than in the west. More and more attention is being paid to forestry in the lake states. Iowa announces the planting of several small tracts the past year. The lumber industry, which has not yet felt the pressure of the depletion of the forests so seriously as has the paper industry, is, nevertheless, paying more and more attention to forestry.

The most important recent development, however, is the decision of the California redwood lumbermen to place their great western forests under forestry management, under a highly trained forester, to insure a continuous production of redwood lumber, without depletion of the forests. This development, involving as it does the national sentiment for the preservation of western tree giants, is a most significant forward step.

California pine operators have adopted a policy of handling their timberland operations in accordance with the advice of the foresters of the Federal Service, particularly in the delicate problem of brush disposal.

A development of the year was the addition of a technical forester to the staff of the American Forestry Association, to give technical assistance to the members, and others calling upon the Association for advice.

The American Tree Association is a new national organization, with a somewhat broader scope, though with generally similar ideals, which will take over by agreement with the American Forestry Association the public educational work formerly done by the latter organization.



Plant a Tree
on
Arbor Day

AMERICAN TREE ASSOCIATION.

One of the latest manifestations of the forestry movement which is gaining much headway throughout the nation is the American Tree Association, with headquarters at 1214 Sixteenth Street, N. W., Washington, D. C. Charles Lathrop Paek is president and P. S. Ridsdale, secretary. Mrs. Warren G. Harding, is an honorary member of the Association.

The Association has adopted the catch-line, "celebrate the centennial of Arbor Day fifty years before it happens." Its sole aim is to promote the planting of trees on Arbor Day in 1923 so that fifty years hence, these trees will have matured and the nation's supply of timber increased just that much. There are no membership dues and the only qualification to join the Association is that one must plant a tree. By so doing, the Association sends a neatly printed certificate of membership.

In a personal letter to the Secretary-Treasurer of the Concatenated Order of Hoo-Hoo, Mr. Paek states that the idea is gaining much headway throughout the nation. It has elicited favorable comment editorially from the New York Tribune and the Philadelphia North American. Information as to the purposes of the Association may be secured by writing Mr. Paek at the above address.

WOOD AND MILK.

Washington, D. C.—That the amazing development of the use of powdered milk is having a definite effect on the lumber industry seems impossible, but an appeal for a tariff hearing before the United States Tariff Commission indicates that this surprising statement is the truth. The veneer, panel and plywood divisions of the great lumber industry are those affected, for it is there that casein, a glue made from milk curds, is used for the waterproof glue which is used in laminating woods.

The milk product has caused an increase of more than 100 per cent in the price of glue, is made from skimmed milk, formerly sent into the gutters by the nation's creameries, then used for casein glue, and now for powdered milk for ice cream and candy makers.

The appeal with the United States Tariff Commission for a hearing on the reduction of the duty on casein, has been filed by the coated paper manufacturers of the entire country, who face enforced

shut down owing to a scarcity of this vital raw material for coating the higher grade magazine and book papers, but the hearing will be participated in by the furniture manufacturers, veneer, plywood and similar wood using organizations, as well as by various associations of magazine and other publishers.

Hoo-Hoo Observe Arbor Day

"A Tree for Every Boy in America."

For the past several months we have been getting together information and making plans with the idea in mind that we should make Arbor Day this year one of special significance to Hoo-Hoo.

Our plan briefly is to enlist the support of every Hoo-Hoo and lumberman in America to make their arrangements well in advance so that on Arbor Day they can furnish boys under 16 years of age a tree to plant and with this gift to furnish them with a little pamphlet of information regarding the tree and its importance to humanity.

Through the aid of the State Foresters we are obtaining the information as to the species of trees best adapted for their respective states and the sources from which same can be obtained and cost. This information will soon be available for every member and lumberman who may desire to participate in the most worthy movement.

There could be nothing more patriotic, or that which would gain the support of and create a better sentiment between the lumbermen and society than for the lumbermen throughout the nation to provide themselves with trees as a gift to the boys who desire to plant them on Arbor Day.

BROTHER HOLE, No. 26298, SPEAKS ON HOO-HOO.

Following are some excerpts from an address by E. C. Hole, Secretary-Manager American Lumberman, at a Hoo-Hoo Dinner, at the Congress Hotel in Chicago, December 13:

"There has been a good deal of discussion as to what Hoo-Hoo could do for its members. It has been generally recognized that Hoo-Hoo was a social Order and that socially it enabled a man to get acquainted, to know more about the men who are in the industry and to know more of them, all of which is valuable.

"The organization that is to live must have a definite purpose. If it is going to increase its usefulness it must serve a useful purpose and the greater number served in an acceptable manner will be a testimony of its usefulness and, as its usefulness becomes more noticeable its influence for good and popularity will increase.

W. B. Greeley's Lumber Facts

(Chief U. S. Forest Service)

The lumber movement in 1920 exceeded two million carloads, with an average haul of 485 miles. Lumber freights and charters reached a total of \$276,000,000, which represents between \$8 and \$9 per thousand board feet on the average shipment. A large part of the lumber consumers in the United States are paying more for freight today than they paid thirty years ago for the commodity delivered at their doors. Many users of general construction lumber in the central and eastern states pay more for freight than this product is worth at the sawmill where it is manufactured.

It is not difficult to put in concrete terms how the rising cost of transportation has influenced the large eastern and central lumber markets. Take Chicago as an example, the greatest lumber mart in the world. Roughly, two billion feet of lumber enter Chicago every year. Thirty years ago its supply was drawn chiefly from the Central and Lake States, at a freight rate into the city of less than \$3 on the average thousand feet.

In 1921, the great bulk of Chicago's incoming lumber was manufactured in the far South or the far West, and the average freight had risen to \$13 per thousand feet. In other words, rising transportation costs have taxed this lumber market \$20,000,000 a year. A study of lumber shipments into New York, Pittsburgh, Detroit, or any other of the large eastern consuming and distributing centers tells a similar story.

Old lumber exporting states, like Pennsylvania and Michigan, now pay from 15 to 20 million dollars yearly in freight bills on the forest products which they are compelled to import. The cost of lumber transportation has steadily become a more and more dominant factor in the principal lumber markets of the country and hence in the quantity and character of lumber consumption.

In short, the volume of timber remaining in the United States, the 2,200 odd billion feet of merchantable saw stuff, which we estimate we still have, is not after all the most important factor in supplying our requirements in forest products. It is secondary to the cost of transportation, which mainly controls the retail price levels and consequently determines when the stumpage of any particular region can enter the principal lumber or paper markets.

There remains what doubtless is the most crucial point of all, namely: the probable demand for timber products. The United States has already passed through a cycle of rising and falling per capita consumption of lumber. From 345 board feet in 1870 it rose to 516 in 1906 and dropped to 316 in 1920. While the World War was largely responsible for the more recent and more abrupt portion of this decline and while the per capita consumption of lumber will doubtless rise when economic conditions permit satisfying the current demands for housing and industrial construction, nevertheless, the drop in per capita use of lumber from the peak of 516 board feet in 1906 indicates a normal reaction arising from the higher cost of lumber and from the slowing up of new settlement and new industrial developments in their ratio to population.

The United States now consumes, including its exports, about 22 1-2 billion cubic feet of timber annually, or about 212 cubic feet per capita. This includes fuel wood, pulp wood, railroad ties, fencing, mine timbers, etc., as well as lumber.

"The American Lumberman has had in the last two years an increasing number of inquiries regarding the forests and how to conserve them, how to reforest cut over lands. It has been asked innumerable times to prepare speeches, essays, and addresses and to help some boy in a thesis on the forestry question. It is evident that the American public is thinking about the forests in concrete terms. There were more forestry associations formed in the past year than there were in existence five years ago.

"There is another reason why forestry is to the front and why it concerns us particularly and that is that the peak of production in some of the older fields is over, notably yellow pine, and the price of stumpage is advancing; and because of the inequality of the tax laws and the large amount of money invested in an operating plant makes it imperative that the manufacturer put his operation in order to keep ahead of the taxes. Taxes are increasing all over the country—more demand for good roads and all the other things that go with them—so we are arriving at that place where we must recognize that in order to conserve the forests there should be suitable taxes levied—a one crop tax for the lumberman just the same as the farmer or the oil man or the coal man.

"This problem affects the entire in-

dustry. Every lumberman selling lumber or handling it in any way, realizes that there should be some provision made whereby we may prolong the life of the forests of America and maintain for future generations this important line of industry.

"Therefore, in discussing the forestry policy we are discussing a problem that pertains to our own business and I made this suggestion to the Seattle Hoo-Hoo Club in October of this year. They thought so well of it that they wired Mr. Dickason and Mr. Isherwood asking for permission for Parson Simpkin to take a little time to investigate this suggestion and see if it would meet with the approval of the leading members of Hoo-Hoo. These officers very kindly and quickly responded to the suggestion and the Parson put in a week or ten days asking important members of the Order on the Pacific Coast what they thought about it. It met with a very hearty response almost unanimous. The Parson told me that out of 27 men he interviewed 26 of them were for it.

"There is a great field for this work. Hoo-Hoo can impress itself wonderfully, magnificently upon the whole United States if it will but set itself to the task.

"The whole question resolves itself into a policy that will be practical and have a workable basis."

Forestry Camp Opens

Camp Mishike (The Turtle), a forestry camp for boys in the lake region of northern Wisconsin will be opened July 1, 1923, on the Camp Mishike property of sixteen hundred acres on Mishike, Rock and Rainbow lakes, Vilas county, Wisconsin.

Dr. Hugh P. Baker, former dean of the New York State College of Forestry at Syracuse University, Warren B. Bullock, former Director of Extension in the same College, and W. E. Sanderson, for four years Director of the Summer Camp of the New York State College of Forestry, and a graduate of that College, have associated themselves together for the development of outdoor camps and schools.

Director Sanderson will be in charge of Camp Mishike which will take boys of from eleven to seventeen years of age for two months, beginning July 1, next. This is the first camp ever established by a practical forester.

Get This Book

On page 146 of the March issue of "American Forestry" will be found an article on "Hoo-Hoo's Memorial Grove." It contains much of interest to the members of the Order and should be read by all. Copies may be secured from 914 Fourteenth Street, Washington, D. C.

Rally to This Cause

Just refer again to Page 21 of the October, 1922 issue of The Hoo-Hoo Bulletin containing the splendid report of David Woodhead, R. A. Hiscox and Frank W. Trower, a committee which worked so faithfully on this subject and which is deserving of the support of the entire Order. Act now.

California pine operators have adopted a policy of handling their timberland operations in accordance with the advice of the foresters of the Federal Service, particularly in the delicate problem of brush disposal.

W. E. Sanderson, of the faculty of the New York State College of Forestry at Syracuse, N. Y., has a record of planting nearly 1,200,000 baby trees in demonstration forests in sixteen localities in that State.

Several lumber associations have secured technical foresters as their executive officers, including the Wisconsin and Michigan Hemlock and Hardwood Lumber Manufacturers, the North Carolina Box & Shook Manufacturers, the Western White Pine Manufacturers of Spokane, the Western Forestry and Conservation Association of Portland,



CODE OF ETHICS

One

To fill with credit the sphere in which we are placed without interfering with the rights of others.

Two

To promote human advancement and higher standards of civic, social and economic relations by developing in business the spirit of the Golden Rule, which we accept as the basic principle of peace and prosperity for the world.

Three

To establish the spoken word on the basis of the written bond.

Four

To cultivate true friendship and therefore confidence between persons engaged in the lumber industry, modifying the freedom of competition with the good sense of understanding.

Five

To conduct ourselves and our business so that we may render service to society.

Six

To consider our vocation worthy and to be worthy of our vocation as the nation's homebuilders.

Seven

To assist liberally and sympathetically all that seeks to elevate humanity, by charity of action and thought and by justice to all men through the "Square Deal."

Eight

To keep in view the world bonds of human interest and trade, seeking to promote justice and fair dealing to all nations and races and all world understanding consistent with the maintenance of Anglo-Saxon ideals and historic Americanism.

Nine

To recognize the abiding power of cooperation and organization and so to act as individuals that the Concatenated Order of Hoo-Hoo shall ever be regarded with honor as a source of community benefit and good-will.

Concatenated Order of Hoo-Hoo, St. Louis, Mo.—Adopted at 30th Annual Meeting, 9-9-21, Fresno, Calif.

Copies of this Code of Ethics, size 9 1-2 x 12 1-2 inches, framed and ready to hang will be sent to any member of the Order upon receipt of 65 cents. Or the Code of Ethics printed on stiff cardboard will be furnished free upon request. Write the Secretary-Treasurer, 1174 Arcade Building, St. Louis, Mo.

Ore., and the California Sugar Pine Manufacturers. The National Retail Lumber Dealers and the Northeastern Retail Lumber Dealers Associations have foresters on their official staffs.

The Forestry Committee of the Chamber of Commerce of the United States traveled 10,000 miles in 1922 to learn the facts, upon which a future national forest policy can be predicated.

Artificial reforestation in New York has reached a total of 30,000 acres on private lands, nearly 3,000 acres of this having been planted in the last year.

A technical forester has been engaged by the American Forestry Association to give technical assistance to members, and others calling upon the Association for advice.

The artificial silk industry, which

converts wood waste, such as saw dust into silk socks is growing tremendously. Tens of millions of pairs of artificial silk socks are made annually in the United States.

The Chateaugay Pulp and Paper Company of Chateaugay, N. Y., ordering 150,000 Norway spruce trees, gave the state of New York's conservation department the largest single order for trees for artificial reforestation placed during 1922.

The Spanish River Company placed over 300 square miles of Canadian pulpwood forest under the control of its forest department, as evidencing its belief in forestry.

The State of New York has distributed 73,914,000 young trees for reforestation in twenty-one years. The demand is so great that the distribution in 1923 alone will be 12,000,000.

"THIRTY-SECOND ANNUAL—NEW ORLEANS—SEPTEMBER 8 to 12"

22676—Herman K. Dieck, Yard Supt., H. G. Fote Lbr. Co., Minneapolis, Minn.
22677—Edward F. Sawyer, Insp., Clear Lake Lbr. Co., Wash.
22678—Hugo E. Johnson, Mgr., Johnson Lbr. Co., Wash.

22740—Walter J. Dunlap, Credit Mgr., Arkansas Lumber Co., Guthrie, Okla.
22741—Arthur Lee Enlow, General Mgr., The Johnson County Lumber Co., Holden, Mo.
22742—Arch D. Franklin, Lumber Salesman, Central Coal & Coke Co., Kansas City, Mo.

32804—Fred B. Cole, Eastern Mgr., National Builders Bureau, Spokane, Wash.
32805—Robert H. Conklin, Salesman, Huxson Eaton Co., 1 Madison Ave., New York City, N. Y.
32806—Corydon P. Croak, Lumber Salesman, Arthur E. Lane Lbr. Co., New York City, N. Y.

Concatenation Number 2286, Lexington, Ky., February 7, 1923.
Candidates.
32860—Waller Beas, Sec'y-Treas., How Lumber Co., Winchester, Ky.
32861—Miss Morris Callaghan, Partner, Rossville Lbr. & Supply Co., Rossville, Ind.

Concatenation Number 2292, Lexington, Ky., February 7, 1923.
Candidates.
32922—Ira H. Smith, Mgr. and Owner, Smith Lumber Co., Spokane, Wash.
32923—Carl E. Soderberg, Sales Mgr., Phoenix Lbr. Co., Spokane, Wash.
32924—John R. H. Vandermeer, Mgr., Royal Dwell, Long Lake Lumber Co., Spokane, Wash.
32925—Emmett D. T. Brown, Sales Mgr., St. Bernard Cypress Co., New Orleans, La.

Concatenation Number 2302, St. Louis, Missouri, February 23, 1923.
Candidates.
32303—Chris F. Buehler, Sales Mgr., Olden-Anderson Co., St. Louis, Mo.
32304—William C. Catlin, Salesman, Goodfellow Lumber Co., 2322 Sarah Ave., Maplewood, Mo.

Concatenation Number 2303, Boston, Mass., February 17, 1923.
Candidates.
32302—James E. Cameron, Dist. Mgr., Campbell-Melaren Co., N. Y.
32303—Frank S. Cheney, Owner, P. H. Cheney Lbr. Co., Wintonham, Mass.
32304—Charles E. Dodge, Pres., Norfolk Lbr. Co., Stoughton, Mass.

Reinstatements
Dec. 4-22 to Mar. 1-23

- No. Name Address City
18680—J. W. Heinicke, 600 West 9th St., Upland Calif.
61—Guy H. Mallan, Maison Blanche Annex, New Orleans, La.
46—Edgar H. DeLaugh, 637 S. Dearborn St., Chicago, Ill.

Write or wire us at once information regarding any position vacant on the road, in the office, about the mill or the yard, that we can pass on to some qualified Brother-Hoo who is seeking an opportunity for employment. By so doing you are helping us to help you fulfil your obligation